

FOIA/PA REQUEST

September 26, 1996

Mike Mills
Nuclear Regulatory Commission
Division Of Contracts
Washington, D,C 20555

Case No: 96-400
Date Rec'd: 10-7-96
Action Off: Brown
Related Case: _____



Océ-Office Systems

... a division of Océ-USA, Inc.

2300 Clarendon Blvd
Suite 1200
Arlington, VA 22201
(703) 522-3741

Dear Mr. Mills:

I received a copy of the voice mail message that you delivered to Amy Cooney on September 25, 1996 regarding your decision to award the LTOP of 16 machines to Eastman Kodak Corporation based on lowest overall cost.

According to the terms and conditions of the bid specifications, your decision regarding the contract award was to be based on the best value to the Nuclear Regulatory Commission.

As such, the fact that Océ provides the supplies for the life of the equipment, guarantees supply yields, as well as Océ having dedicated technicians already in place for your equipment and all prices are guaranteed for 5 years. We believe this is a better value to your organization.

Therefore, I would like to have a copy of the prices and determination of how this Eastman Kodak offer was a better value to your organization. In addition under the FOIA Act I am requesting a copy of P.O # DR96-0599.

If you require additional information or have any questions or concerns, please don't hesitate to contact me at (703) 247-3929. Please inform me of any costs associated with the retrieval of this information as I will bear those costs.

Cordially,

Michael Richardson
District Sales Manager

FOIA
11

PURCHASE/DELIVERY ORDER

POINT OF ISSUE: U.S. NUCLEAR REGULATORY COMMISSION

THIS NUMBER MUST APPEAR ON ALL
INVOICES AND/OR PACKAGES AND
PAPERS RELATING TO THIS ORDER.

DATE

ORDER NUMBER

DR-96-0599

9/25/96

REQUISITION NUMBER

OW 40-600708

INSTRUCTIONS. See billing address, lower left corner of this form.

BOC: * See Be

PURCHASE ORDER PER YOUR OF	APPROPRIATION/ALLOTMENT 31X0200	JOB CODE D2384	B & R NUMBER 4015-32	BOC NUMBER 20-20
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NEGOTIATED PURSUANT TO THE AUTHORITY OF 41 USC 252(C)(3).	CONSIGNEE AND DESTINATION (SHIP TO NRC WAREHOUSE UNLESS OTHERWISE SPECIFIED)			
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X DELIVERY ORDER UNDER CONTRACT NUMBER: GS26F-1018B	U.S. Nuclear Regulatory Commission ATTN: Linda Schneider, Washington, DC 20555 **See Delivery Instructions Below			
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TO (Seller) Eastman Kodak Company Office of Imaging Division ATTN: Calvin Hunter 1100 North Glebe Road Arlington, VA 22201	DELIVERY F.O.B. PLACE OF INSPECTION AND ACCEPTANCE DATE			
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Destination

DELIVERY DATE

DISCOUNT PAYMENT TERMS

TIN No. 16-0417-1503-4 Weeks ARO

Net 30

PLEASE FURNISH THE FOLLOWING ON THE TERMS SPECIFIED ON BOTH SIDES OF THIS SHEET AND ON THE ATTACHED, IF ANY, EXCEPT THAT ANY SUCH TERMS WHICH MIGHT BE INCONSISTENT WITH THE TERMS OF ANY EXISTING FEDERAL CONTRACT OR AGREEMENT UNDER WHICH THIS ORDER IS PLACED WILL NOT APPLY.

ITEM NO.	ARTICLES OR SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
1.	<p>Purchase of 16 Kodak 2085S copiers on 60 month lease-to-purchase plan.</p> <p>Rates for 60 month term: \$269.00 per month, per unit X 16 units = \$4,304 per month X 60 months = \$258,240.00</p> <p>LTOP price includes \$8,169.00 per machine trade-in and \$2,991.00 per unit, Xerox invoice credits.</p> <p>LTOP Period of Performance - Date of installation through 60 months.</p> <p>Trade-in Equipment: (See Attachment A)</p> <p>Trade-in copiers are to be removed from the locations listed in Attachment A and replaced with a new Kodak 2085S copier.</p> <p>** Delivery and installation shall be coordinated with the NRC Project Officer (Linda Schneider 301-415-6141). No charge for inside delivery, installation, removal of trade-in copiers, and onsite training.</p> <p>Warranty: 3 months (no maintenance costs) from date of installation for each copier.</p>	60	MO	\$4,304.00	\$258,240.00
2.	<p>Maintenance: Cost/Image Plan based on 80K copies per month (estimated), per copier. All copies @ .0076. 16 copiers x \$608 per month, each copier = \$9,728.00 (aggregate monthly estimate)</p>	57	MO	\$9,723.00	\$554,496.00
				Estimated	
				(Partial Funding)	

PERSON TO CONTACT REGARDING THIS ORDER	TELEPHONE	Not To Exceed
Michael Mills	AREA CODE NUMBER 301 415-6550	TOTAL \$79,300.00

SUBMIT INVOICE IN DUPLICATE IN ACCORDANCE WITH INSTRUCTIONS ON REVERSE. (P.O. NUMBER MUST BE INCLUDED ON ALL INVOICES) AND FORWARD TO: DIVISION OF ACCOUNTING AND FINANCE OFFICE OF THE CONTROLLER T-9 E2 U.S. NUCLEAR REGULATORY COMMISSION WASHINGTON D.C. 20555-0001	SIGNATURE AND TYPED NAME Mary Jo Mattia CONTRACTING OFFICER
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DR-96-0599

Eastman Kodak Company

3. Excess copy charges @ .0076 per copy, estimated Est.
and not to exceed \$4,836.00

The period of performance for maintenance is
the date of installation through 60 months.

The contractor shall provide an on-site technician
and such person shall remain on the premises,
Monday through Friday, 8:00 a.m. through 5:00 p.m.
The on-site technician shall be provided by the
contractor at no additional cost to the Government.

The NRC shall be billed at a minimum of 45,000
copies per month, per machine under the Cost/
Image Plan. Maintenance prices are valid
through the end of the contractor's GSA,
FSS contract of 9/30/98

Site Access Badge Procedures and Site Access Badge
Requirements (NRCAR 2052.204-71) are incorporated
and hereby part of this order.

Funding

This purchase order, under **Maintenance**, is
partially funded in the amount of \$53,476.00
for 5 months. This purchase order will be
modified at a future date to add additional
FY 97 funds contingent upon their availability.
No legal liability on the part of the Government
may arise for performance beyond this partial
funding.

This purchase order under, under **LTOP payments**, is
partially funded in the amount of \$25,824.00
for 6 months of maintenance. This purchase
order will be modified at a future date to add
additional FY 97 funds contingent upon their
availability. No legal liability on the part
of the Government may arise for performance
beyond this partial funding.

* NOTE FOR ACCOUNTING: Maintenance, BOC 2570 - \$53,476.00
LTOP, BOC 2370, \$25,824.00

Use of Automated Clearing House (ACH)
Electronic Payment

It is the policy of the U.S. Nuclear Regulatory Commission to pay government vendors by the Automated Clearing House (ACH) electronic funds transfer payment system in lieu of a U.S. Treasury check. The electronic system is known as Vendor Express. Payment shall be made in accordance with FAR 52.232-28, entitled "Electronic Funds Transfer Payment Methods."

To receive payment by Vendor express, the contractor shall complete the "Company Information" portion of the Form SF 3881, entitled "Payment Information Form - ACH Vendor Payment System." The contractor shall take the form to the ACH Coordinator at the financial institution that maintains its company's bank account. **The contractor shall discuss with the ACH Coordinator how the payment identification information (addendum record) will be passed to them once the payment is received by the financial institution. The contractor must ensure that the addendum record will not be stripped from the payment.** The ACH Coordinator will fill out the "Financial Institution Information" portion of the form and return it to the Office of the Controller at the following address: Nuclear Regulatory Commission, Division of Accounting and Finance, Mailstop T-9E2, Washington, DC 20555, ATTN: ACH/Vendor Express. Once the Office of the Controller has processed the contractor's sign-up form, the contractor will begin to receive payments electronically via Vendor Express/ACH.

If you have questions concerning ACH/Vendor Express, contact the Commercial Payments staff at (301) 415-7520.

ATTACHMENT A
NEW COPIER LOCATIONS

O - One White Flint North, 11555 Rockville Pike, Rockville, MD, 20852
T - Two White Flint North, 11545 Rockville Pike, Rockville, MD, 20852

The trade-in copiers listed below are to be removed from the locations listed and replaced with a new copier.

LOCATION	TRADE-IN COPIER MODEL	TRADE-IN COPIER SERIAL #
O-3F6	Kodak 235	2338781
O-4F6	Kodak 235	4586794
O-5F6	Xerox 1090	M08-039440
O-6F6	Xerox 1090	M08-052374
O-7F6	Xerox 1090	M08-052029
O-10F6	Kodak 235	4586444
O-12F6	Kodak 235	4412730
O-13F6	Kodak 235	2825841
O-14F6	Xerox 1090	M08-620094
O-15G15	Kodak 235	3580673
O-16F6	Kodak 235	4029292
O-17F8	Xerox 1090	M08-042400
T-2A2	Xerox 5065	OC4-031524
T-2E26	Xerox 1090	M08-023685
T-9A23	Xerox 1090	M08-620951
T-10C18	Xerox 1090	M08-023592

NRC FORM 492
(2-88)

U.S. NUCLEAR REGULATORY COMMISSION

REQUISITION NUMBER

40-600 708

PURCHASE ORDER NUMBER

DE-96-0599

QUOTE TYPE

WRITTEN

ORAL

QUOTATION FOR SMALL PURCHASES

DATE QUOTE POSTED (PCN 87-01)

7/2/96

DATE QUOTE REQUESTED

7/2/96

1. SYNOPSIS IN COMMERCE BUSINESS DAILY (CBD)

- ☐ OTHER THAN FULL AND OPEN COMPETITION \$10,000 AND ABOVE APPROVED BY COMPETITION ADVOCATE
- ☐ NO REASONABLE EXPECTATION OF RECEIVING AT LEAST TWO RESPONSIBLE AND RESPONSIBLE OFFERS
- ☒ NOT REQUIRED

2. APPROVAL OTHER THAN FULL AND OPEN COMPETITION

Over \$2,500 by Branch Chief

\$10,000 AND ABOVE BY COMPETITION ADVOCATE

NOT REQUIRED

3. AVAILABILITY

AGENCY INVENTORIES

EXCESS-OTHER AGENCIES

FEDERAL PRISON IND.

BLIND/HANDICAPPED

GSA

FSS

GROUPS CHECKED

36

EXPIRATION DATE

MANDATORY

NON-MANDATORY

OPEN MARKET

BLANKET PURCHASE AGREEMENT (BPA)

4. JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION

N/A

5. BASIS OF "FAIR AND REASONABLE" PRICE IF ONLY ONE QUOTE RECEIVED

N/A

5. JUSTIFICATION FOR OTHER THAN SMALL BUSINESS PURCHASE

N/A Federal Supply Schedule Buy

prefer to be RFP for select characteristics/maintenance

7. OFFERORS

Eastman Kodak Co.
Colum. Hunter
703-908-5450
fax (703) 908-5497

Office Book
Amy Cooney
703-522-3741
fax 703-528-6854

Post 202) 962-7526

Xerox Corporation
M. L. Sherman
(703) 247-3906
fax (703) 962-7526
(703) 528-6854

ARTICLE(S) OR SERVICE(S)	QUANTITY	UNIT OF ISSUE	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
Lease to own plan (LTOP) 16 copies			Kodak 2055 S		OCE 2475		Xerox	5388
OCE model 2475 brand name or equal	60 month	LTOP						
	FY	4						
60 month LTOP capex total								
Full service onsite Technician	12	M/O						
60 month LTOP + 1 year maintenance								
Best Value, Lowest overall cost, 60 month LTOP, 5 year maintenance & 5 year supplies								

APPROVAL OF OTHER THAN FULL AND OPEN COMPETITION

TOTAL PRICE

TERMS

DELIVERY F.O.B.

Chief, FIP Acquisition Branch

DATE

\$866,757.12	\$1,153,142.12	\$1,066,53.76
NET 30	NET 30	NET 30
Dest. net. on	Dest. net. on	Dest. net. on

Eastman Kodak Company
Office Imaging Division
1100 North Glebe Road
Arlington, Virginia 22201

Date:

Main Number: 703/908-5450



COVER SHEET

To: Mike Mills Phone Number: (301) 415-6550
Location: _____ FAX Number: 415 5396
Mail Code: _____

From: Calvin Hunter Fax Number: 703/908-5497
Knet: 231-5497

Office Imaging Center
12th Floor

Total number of pages including cover sheet:

2

Information in this record was deleted
in accordance with the Freedom of Information
Act, exemptions 3
FOIA 96-400

8/2



July 18, 1996

Mr. Mike Mills
Nuclear Regulatory Commission
11555 Rockville Pike
Rockville, MD. 20852

Dear Mr. Mills:

Eastman Kodak Company will provide a prime Field Engineer 8:00 am - 5:00 pm
Monday through Friday, with a back-up, on-site (as needed).

Mike, should you have any questions, please do not hesitate to contact me at (703)
908-5472.

Sincerely,

A handwritten signature in cursive script, appearing to read 'Calvin Hunter'.

Calvin Hunter
Sales Representative
Office Imaging

Jeanne Hooks
District Sales Manager
Office Imaging

Eastman Kodak Company
Office Imaging Division
1100 North Glebe Road
Arlington, Virginia 22201

Date:

Main Number: 703/908-5450



COVER SHEET

To: M. L. Mills Phone Number: (301) 415-6550
Location: NRC FAX Number: 415-5396
Mail Code:

From: Calvin Hunter Fax Number: 703/908-5497
Knet: 231-5497

Office Imaging Center
12th Floor

Total number of pages including cover sheet:

2

(FAX
(703) 908-5497)



July 29, 1996

Mr. Mike Mills
Nuclear Regulatory Commission
11555 Rockville Pike
Rockville, MD. 20852

Dear Mr. Mills:

After talking with you on Friday, it was requested that you receive in writing the finishing capabilities of the 2085S. The 2085S will offset your sets without staples by selecting finishing and no staples.

Kodak is also giving an additional \$800.00 trade-in per machine which will reduce your monthly LTOP to \$269.00 per machine.

Mike, should you have any questions, please do not hesitate to contact me at (703) 908-5472.

Sincerely,

A handwritten signature in cursive script, appearing to read 'Calvin Hunter'.

Calvin Hunter
Sales Representative
Office Imaging

Jeanne Hooks
District Sales Manager
Office Imaging

961113035 5pp.

Williamsburg Marriott Hotel
50 KINGSMILL ROAD
WILLIAMSBURG, VA 23185

FAX COVERSHEET

TO: Mike Mills

FROM: Calvin Hunter (Kodak)

DATE: 7/16/96

RE: Copier Bid

Fax # (301) 415-6396

PLEASE FIND INCLUDED PAGES, INCLUDING THIS COVERSHEET. IF YOU HAVE ANY QUESTIONS PLEASE CALL/OR FAX THE NUMBERS BELOW:

PHONE: (804) 220-2500

FAX: (804) 253-0541

This award will be based on the lowest technically acceptable offer, to include the following 'best value' considerations:

- a. promotionals
- a. trade-ins
- b. warranty
- c. maintenance
- d. supply costs

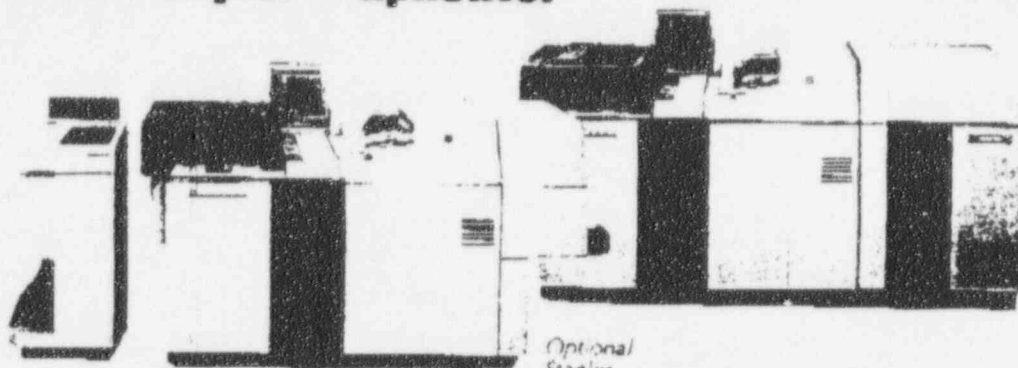
Vendors should submit descriptive literature on equipment being proposed.

Payment Terms Net 30 Days

Federal Supply Schedule Contract No. GS-26F-1018B

Tax ID Number EIN 16-0417-150

Continuous
Forms
Feeder



Optional
Finisher

This copier-duplicator has three configurations: 2085F (standard), 2085S (with optional, in line stapler), 2085AF (with optional finisher); all three accept the optional Continuous Forms Feeder.

Specifications

Input Characteristics

- Document Feed—Semi-Automatic Positioner and Automatic Recirculating Feeder
- Weight of Originals Accepted—12- to 110-lb index through the Positioner; sixty 13- to 32-lb bond originals through the Feeder
- Document Size Accepted—7½ x 7½ to 11 x 17 (inches) through the Positioner; 8 x 10 to 8½ x 14 (inches) through the Feeder

Operational Characteristics

- First Copy Speed (sec.)—7 (Positioner) 0 (Feeder)
- Subsequent Copy Speed (sec.)—85
- Warm-up Time (min.)—6
- Impressions Per Minute—85
- Quantity Select—1 to 9999
- Recommended Monthly Volume—up to 300,000 copies

Output Characteristics

- Copy Paper—8 x 10 to 8½ x 14 (inches)
- Paper Type—Xerographic and duplicator bond; Recycled copy or Xerographic paper
- Paper Capacity—Main: 1000 sheets Auxiliary: 1000 sheets
- Paper Weights—Upper supply: 20-lb to 110-lb index Lower supply: 16-lb to 32-lb Bond
- Output Tray Capacity—

	2085F	2085S	2085AF
Top Exit	250	250	250
Side Exit	250	400	2000

Standard Features

- Variable Reduction—100%—64% in 0.5% increments
- Auto-Sizing—reduces original to fit paper size selection
- *Fixed reduction settings 78.5%, 77%, 64%
- Job Interrupt
- Duplex Copying—Fully Automatic
- Image Shift, front and back
- Control Panel Messages—Simple English Instructions

- Variable Slip Sheetting
- Transparency Interleaving
- Automatic Cover/Letterhead insertion
- Offset Stacking, Finisher/Stapler
- Staple Positions: Stapler—one; Finisher—six: landscape, portrait, single or book stapling
- Copy Controller—Integrated System**
- Book Copying
- Preprogrammed Job Selection—Create up to 9 programs
- Continuous Run
- Chapterization
- Document Positioner—Automatic Start
- Edge Erase—Left and Right
- Microprocessor Control
- Copy Exposure settings

Optional Features

- AccentColor
- Continuous Forms Feeder
- Electronic Billing Device
- Copy Controller Printer

*Can be altered
**Also utilizes any compatible OM copy controller system

Model	Outside Dimensions	Weight	Power Requirements: watts			Heat Levels: btu/hr			Noise Levels	
			Warm Up	Standby	Operating	Warm Up	Standby	Operating	Standby	Operating
2085F	W69" D31" H53" (175x79x135 cm)	1335 lbs (606 kg)	2130	700	4131	7300	2400	14,100	50	71
2085AF	W99" D31" H53" (226x79x135 cm)	1886 lbs (855 kg)	2130	700	4863	7300	2400	16,600	50	72
2085S	W89" D31" H53" (231x79x135 cm)	1410 lbs (640 kg)	2130	700	4131	7300	2400	14,100	50	71

Electrical Requirements

Power: 120/740- or 120/208V ± 10%, 30A max., 60 Hz single phase, 3-wire and ground-dedicated individual Branch Circuit (Per National Electrical Code, Article 100)

Receptacle NEMA 14-30R or equivalent. Current safety codes and regulations specify that the receptacle or a power cutoff switch (or circuit breaker) must be readily accessible to the user without moving the copier.

Kodak. Performance that counts

