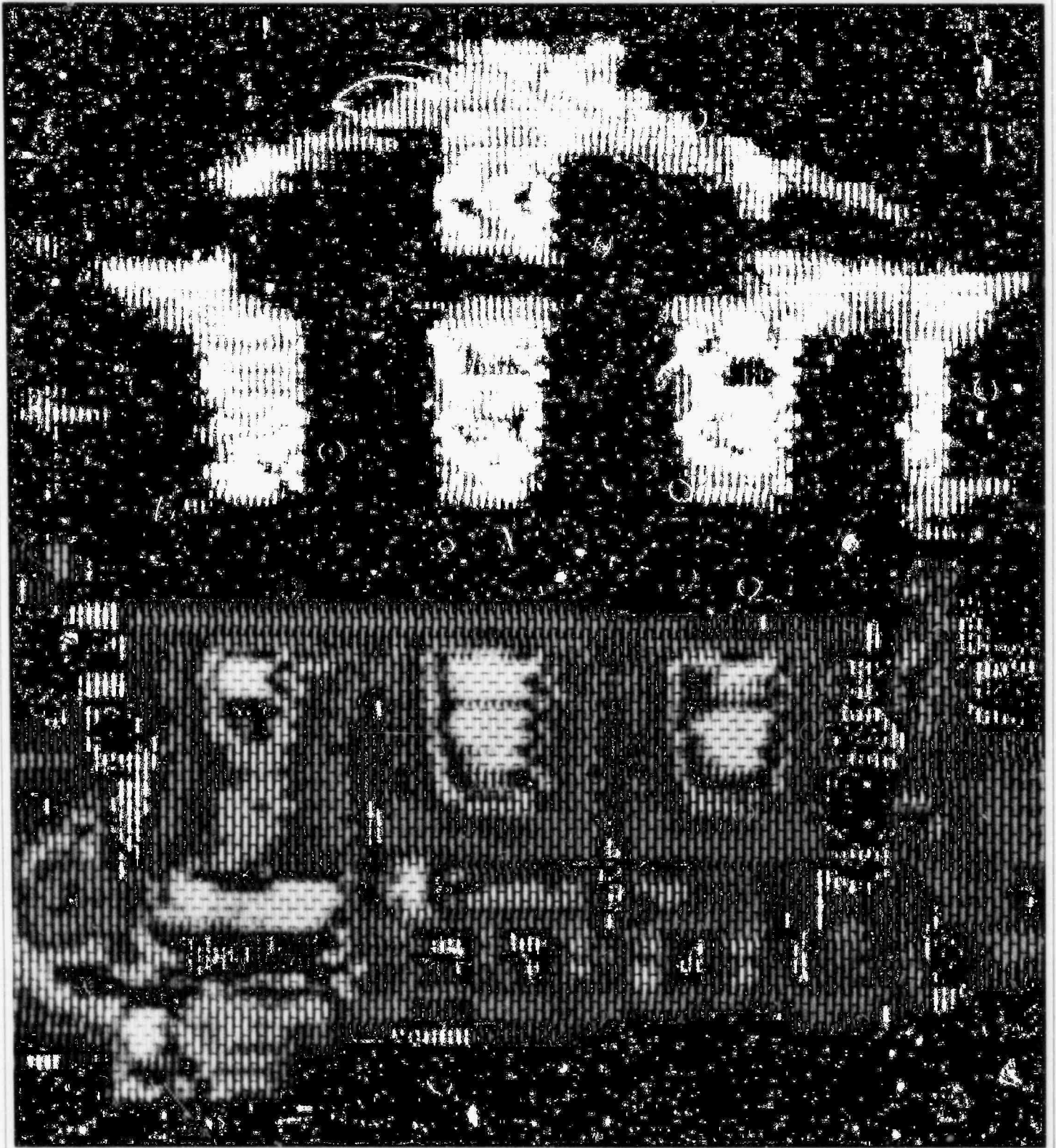




ATLANTIC ELECTRIC ANNUAL REPORT 1984



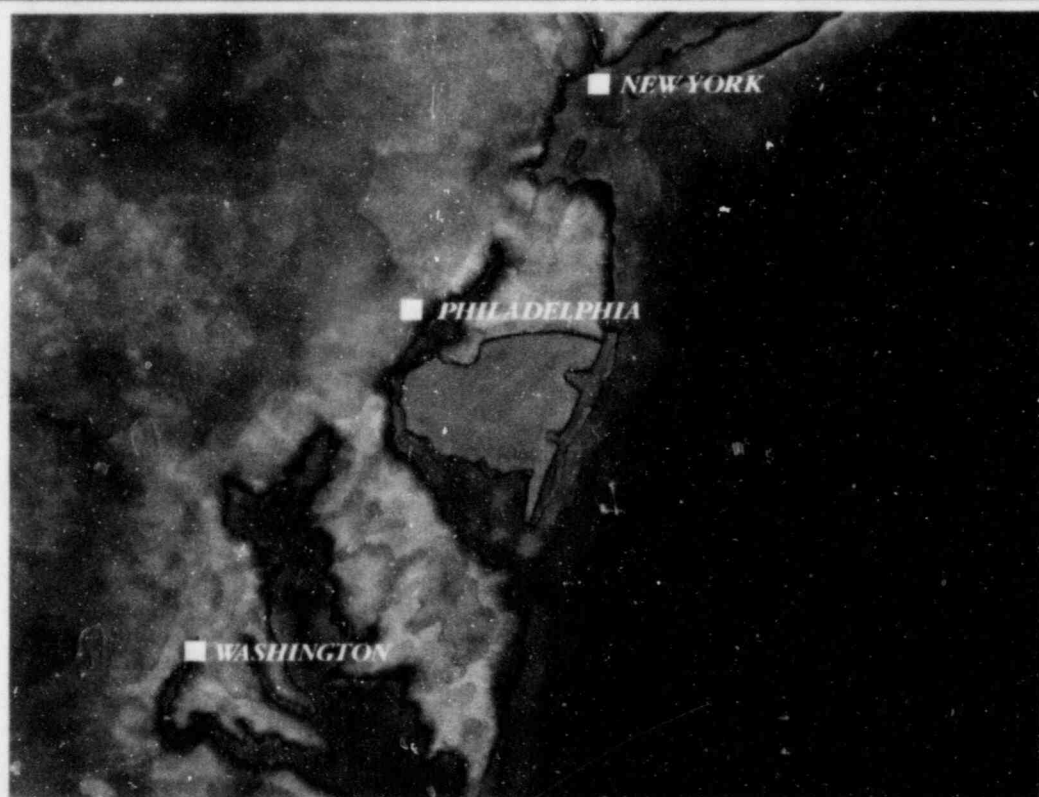
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ATLANTIC ELECTRIC:

The Corporate Name and Trade Name—Atlantic City Electric Company is the official name of the Company as it appears in the Articles of Incorporation. The Company also uses the registered trade name Atlantic Electric in various publications to shareholders and customers, and in its daily operations.

OUR SERVICE AREA

Atlantic Electric's 2,700 square mile service territory, representing the southern one-third of the State of New Jersey, is close to such major cities as Philadelphia, New York and Washington. The service area has a relatively high concentration of residential customers. Tourism is a major factor in the economy of the eastern shore area. Commercial and light industrial enterprises are found in the western part of the service area, and farming is a major activity within the central and western regions.



ABOUT THE COVER

The cover picture is a thermographic image of the Crowell House in Hammonton, New Jersey. The various colors indicate different temperatures, with white, red and yellow corresponding to the higher levels of the heat radiated from the structure. This thermogram was made to dramatize the ways by which heat can leave the home. Reducing such heat loss is one of the main objectives of Atlantic Electric's new "Energy Team" conservation programs.

NOTICE OF ANNUAL MEETING

The 1985 Annual Meeting of Shareholders will be held Tuesday, April 23, 1985, at Quail Hill Inn, Smithville, New Jersey. A Notice of Meeting will be mailed in March to those shareholders entitled to vote.

FINANCIAL HIGHLIGHTS

RESULTS OF OPERATIONS 1984-1982

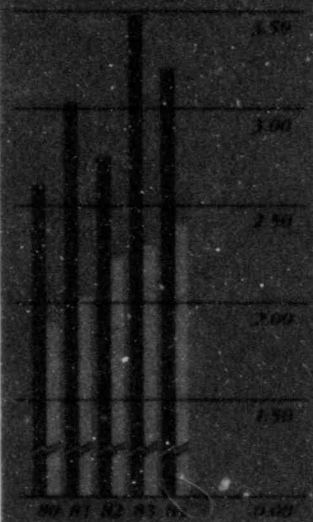
| | 1984 | % Change 1984-1983 | 1983 | % Change 1983-1982 | 1982 |
|--|-------------|-----------------------|-------------|-----------------------|-------------|
| Electric Operating Revenues (000's) | \$ 549,531 | 6.3 | \$ 517,142 | 16.4 | \$ 444,178* |
| Operating Expenses (000's) | \$ 458,140 | 8.0 | \$ 424,040 | 11.2 | \$ 381,408 |
| Net Income (000's) | \$ 63,277 | (4.3) | \$ 66,152 | 34.9 | \$ 49,055* |
| Earnings Per Common Share | \$ 3.20 | (8.0) | \$ 3.48 | 26.1 | \$ 2.76* |
| Dividends Paid Per Common Share | \$ 2.42 | 5.2 | \$ 2.30 | 4.5 | \$ 2.20 |
| Total Assets (000's) | \$1,220,503 | 7.1 | \$1,139,978 | 5.8 | \$1,077,969 |
| Cash Construction Expenditures (000's) | \$ 84,630 | 13.7 | \$ 74,457 | (37.1) | \$ 118,460 |
| Sales of Electricity (KWH) (000's) | 6,053,791 | 3.5 | 5,851,434 | 4.6 | 5,592,117 |
| Price Paid Per KWH— (All Customers) | 8.999¢ | 7.6 | 8.360¢ | 3.3 | 8.091¢ |
| Total Customer Service Installations (Year-end) | 407,277 | 2.2 | 398,526 | 1.7 | 391,989 |
| Number of Shareholders— Common Stock (Year-end) | 47,446 | (1.8) | 48,299 | (1.0) | 48,790 |
| Number of Employees (Year-end) | 2,012 | .9 | 1,995 | (1.3) | 2,022 |
| Book Value | \$ 24.27 | 2.9 | \$ 23.58 | 5.0 | \$ 22.45 |

*Includes effect of change in accounting for revenues.

EARNINGS & DIVIDENDS PER SHARE OF COMMON STOCK

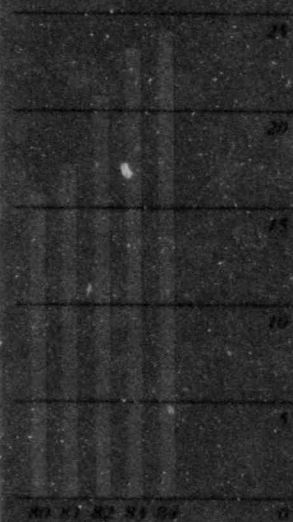
(In dollars)

■ Earnings
■ Dividends



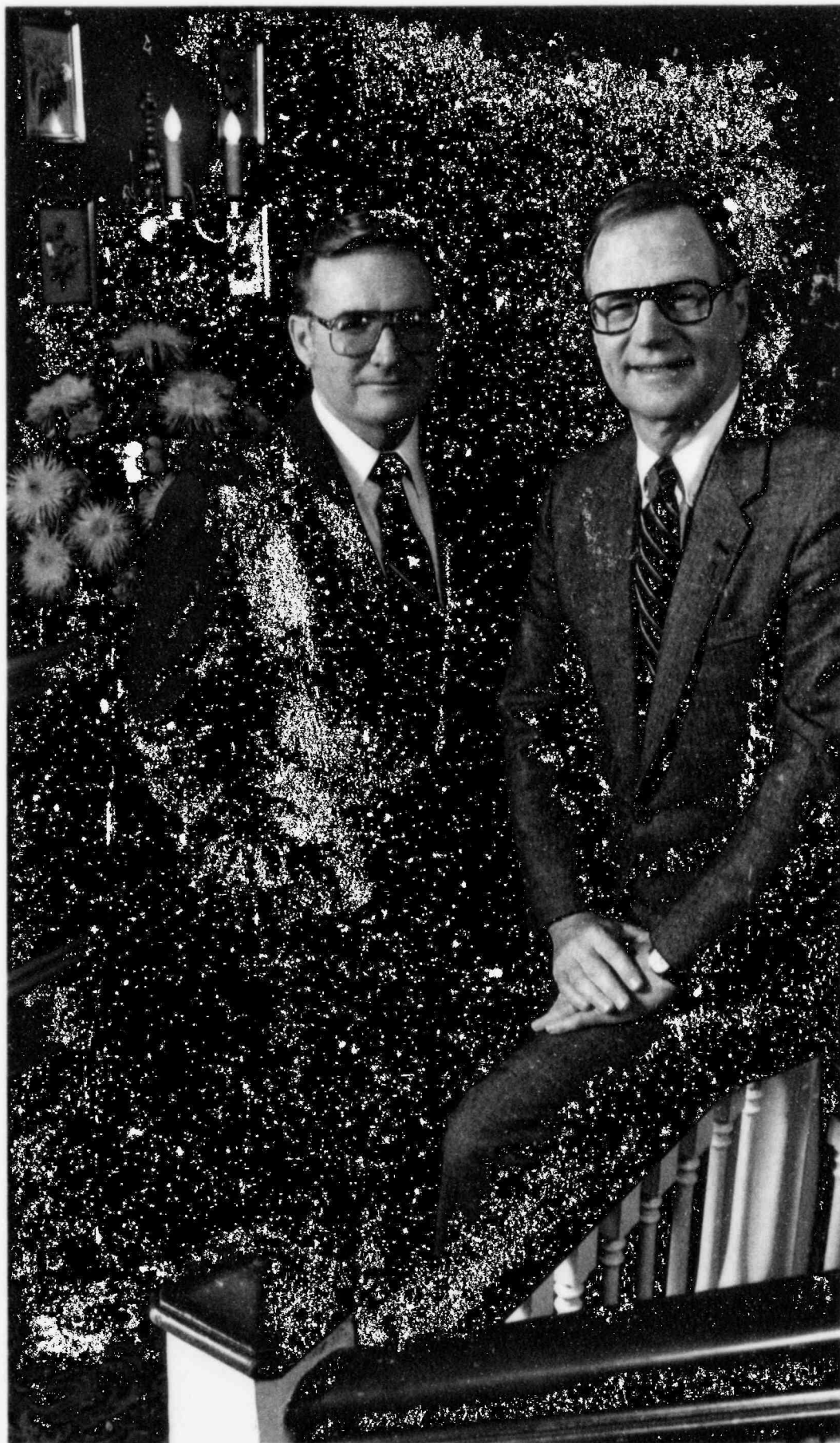
MARKET PRICE PER SHARE OF COMMON STOCK

(Year-end in dollars)



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| Corporate Officers | inside back cover |



The continuing success of your Company stems, in large part, from our ability to convert a wide-ranging sense of corporate commitment into long-term goals, and then to make steady progress toward achieving those goals. For 1984, our dedication to you, our customers and our employees has been evident in earnings and dividend performance, a further reduction in the cost of energy, and effective new safety and conservation programs. In the years ahead, we're confident that this dedication will continue to reward you for your support and interest in Atlantic Electric.

*E. Douglas Huggard,
President and Chief
Operating Officer with
John D. Feehan, Chairman
of the Board and Chief
Executive Officer*

TO OUR SHAREHOLDERS

In many respects, the past year has been one of Atlantic Electric's best. Achievements of 1984 can be found in many financial and operating areas, measured by new Company records and consistent progress in realizing long-term objectives.

Earnings per share in 1984 totaled \$3.20, a level exceeded in corporate history only once, in 1983, when per share earnings amounted to \$3.48. In June, we raised the quarterly dividend rate by three cents to \$.62. As a result, dividends paid per share in 1984 increased to \$2.42, representing the thirty-second consecutive year of growth in dividends paid. Our annual dividend rate is now \$2.48 per share.

Kilowatt-hour sales for 1984 increased by 3.5% over the prior year, exceeding the six billion level for the first time. The system load factor improved in 1984, as peak demand declined 3.6%. The energy sales increase reflects improving economic conditions within the service area, and the moderation in peak demand is indicative of milder weather conditions in 1984.

For years, we have employed strategies for fuel mix and power supply designed to stabilize the cost of energy. We're very proud to report that Atlantic Electric set an all-time record for its use of coal and nuclear generation in 1984. These low-cost fuel sources provided 82% of total system requirements last year, compared to 78% in 1983. As a result, our average cost of energy per kilowatt-hour in 1984 was 11.1% less than it was in 1980.

Production by our jointly-owned nuclear units in 1984 was 17% greater than in 1983, although somewhat less than expected. During 1984, electrical generator problems were experienced at the Salem Station, and scheduled piping repairs on Peach Bottom Unit 2 have required an extended outage. The operating companies are working to complete the repair outages of Salem Unit 2 and Peach Bottom Unit 2 by the second quarter of 1985. Additional nuclear generation is available to the Company from the Susquehanna Steam Electric Station, under long-term arrangements with Pennsylvania Power & Light Company. In its first full year of service, Susquehanna Unit 1 produced more energy than budgeted, and it helped us to control energy costs in 1984. The arrangements with PP&L also include the purchase of power from Susquehanna Unit 2, which began commercial operation this month.

Construction expenditures by the Company continue at moderate, and manageable, levels. Our 5% interest in the Hope Creek Generating Station is the only new capacity project underway. Construction of the unit by Public Service Electric and Gas Company, the principal owner, has been proceeding as scheduled, and the unit is

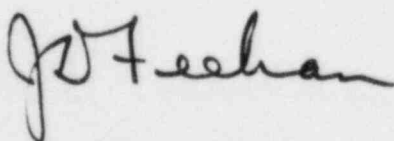
expected to begin operation in late 1986. The Company's power purchase arrangements with PP&L will continue through September 2000, with capacity and energy from Susquehanna through September 1991, and then from various coal-fired units.

In January 1984, the New Jersey Board of Public Utilities granted the Company an increase in energy adjustment charges to recover projected costs of fuel and purchased power during the year. This past January, the BPU authorized increases in our rates to recover energy costs during 1985, including the costs of power purchased from Susquehanna Unit 2. Since its last major base rate increase in 1982, the Company has experienced increases in other costs of providing service, and it filed a request for a rate increase in October 1983. The BPU denied that request last August, and we have appealed that decision in New Jersey Superior Court. We expect that another base rate case will be filed this year.

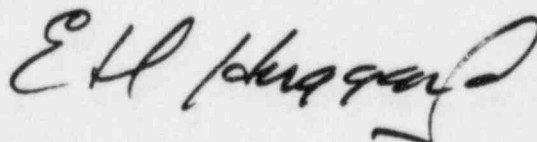
Last November, the Directors of the Company and Delmarva Power & Light Company decided to explore possible benefits to shareholders and customers from a corporate affiliation. Preliminary studies were completed recently, and it was determined that only modest savings might be realized. The studies had concluded that the potential savings would not justify a formal and complicated affiliation, and that some of those savings may be achieved by other, less structured means. While we have decided not to proceed with the affiliation, the studies have served to enhance the close relationship between the companies, and to suggest areas for future cooperative efforts.

The accomplishments of 1984 have been a source of pride for the management and employees of the Company. But, more than that, they help set a confident perspective for greeting future challenges and opportunities. For the coming year, we pledge our continued dedication to serving your interests and to meeting our customers' needs.

For the Board of Directors,



J. D. Feehan
Chairman of the Board and
Chief Executive Officer



E. D. Huggard
President and
Chief Operating Officer

February 12, 1985

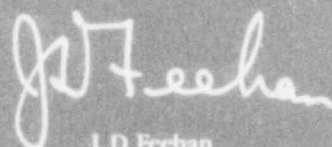
DEAR SHAREHOLDERS,

We've had a lot of fun around the office with the executive portrait for this Annual Report, with me perched precariously on that railing, and Doug Huggard just one step behind. Especially since I am pleased to report that the Board of Directors has accepted my recommendation that my employment contract be amended to advance the date when I will retire as an active employee of the Company. The Board approved my retirement as Chief Executive Officer to be effective following this year's Annual Meeting of Shareholders and announced its intention to elect Doug Huggard President and Chief Executive Officer at that time.

This event is the culmination of a very orderly transition process extending over a period of years and is testimony to the fine progress of Doug and the very

excellent management team surrounding him. I am proud of this team and my role in developing it. So I feel confident that I can move on to other challenges, knowing that the Company is in very good hands.

Under the terms of my contract, I will continue in an advisory capacity and will serve as a Director and as Chairman of the Board, if elected. I appreciate the tremendous support we have received over the years from the shareholders and am confident you will continue to find your investment in Atlantic Electric rewarding and satisfying.



J. D. Feehan
Chairman of the Board and
Chief Executive Officer

OUR SERVICE AREA



The relatively large proportion of energy sales to residential customers has contributed to revenue stability over the years.

The Atlantic Electric service area is unique for its mix of customers, the variety of business activity and its proximity to major cities of the Northeast. The 2,700 square mile service territory comprises the southern one-third of the State of New Jersey, and the population which we served last year exceeded 1,100,000.

The relatively high proportion of energy sales to residential customers, 44% in 1984, has contributed to general revenue stability and resistance to wide fluctuations in energy sales. Approximately 7,700 new dwelling units were connected to the Company's system in 1984. Over the year, there also was a substantial increase in the number of large commercial accounts, reflecting general economic development within the service territory.

Tourism plays a significant role in the eastern portion of our service area. The shore resorts have long attracted visitors during the summer months, and the development of casino-hotels in Atlantic City has served to increase the number of year-round visitors. Approximately 30 million people visited Atlantic City in 1984, compared with 26 million the year before. Atlantic City's tenth casino-hotel, Harrah's at Trump Plaza, opened in May. Casino-related employment increased by 15% in 1984, to an estimated 37,000.

Agriculture is a significant element of southern New Jersey's economy. There are approximately 400,000 acres of farmland in our service territory. A new agricultural port, opened in Salem last year, enables local area farmers to ship grain and bean crops by barge to major domestic and foreign markets.

Many light industrial and commercial firms seeking room for expansion and access to major transportation links have settled in our service area. Within minutes of Philadelphia and Wilmington, and located along major highway systems, industrial parks in the western part of our territory have become home for such well-known firms as RCA, Thomas Scientific and Mitsubishi.

Economic recovery in some portions of the Company's service area, however, has not kept up with the pace set elsewhere. As a result, the Company has taken renewed steps to support a healthy business climate in the territory. Recognizing that managed growth contributes to the economic vitality of the service area,

Atlantic Electric has joined with representatives of other New Jersey utilities and governmental units in the state's Business Retention Program. The Company has recently committed staff resources toward exploring economic development opportunities within its service area, and has compiled for use by others detailed information regarding communities served and commercial properties available for use.

We're mindful of the important role of Atlantic Electric as a corporate citizen. Concerned about public awareness of electrical safety, we intensified our efforts in 1984 to promote better understanding of potential hazards and safe practices in the vicinity of energized equipment. In addition, the Company began its Radio Watch program last year. Employees in all of the Company's radio-equipped vehicles have been trained by state police to report potential danger situations and emergencies to the proper authorities through the Company's radio network. We've also promoted public safety through training in life-saving and emergency-handling procedures. Last year, more than 650 people received instruction in Company-run first aid and CPR courses. Atlantic Electric also continued its sponsorship



Facing page: Substantial construction of new residential facilities has taken place in areas near Atlantic City. Above: Farming continues to play an important role in the Company's service area.

of the Good Neighbor Fund and the "Share the Warmth" campaign in 1984. The Company matches donations to the fund, which is administered by the Salvation Army, to help needy customers meet their energy expenses.

THE ENVIRONMENT



Our fuel mix strategy is accompanied by a commitment to preserve the environmental quality of our service area.

Atlantic Electric's service area provides natural reminders of the benefits of preserving our environment: Approximately 1,700 farms are engaged in raising field crops, vegetables and livestock; more than 30 wildlife preserves and parks are located in southern New Jersey; and the one million acre Pinelands of southern and central New Jersey is the country's first National Reserve, well-known for its abundant high quality water resources and various forms of wildlife.

In producing electricity, the Company's use of natural resources is governed by considerations with respect to the environmental impact of operations, as well as the cost and availability of those resources. The Company's operating plans have been developed to use the more abundant and less costly fuels, while taking steps to assure that air and water quality are preserved. As indicated earlier, Atlantic Electric was able to draw upon coal and nuclear generating sources last year to provide approximately 82% of its total energy requirements. The use of coal and nuclear generation in 1984 displaced the use of almost six million barrels of oil.

Measures which the Company has taken to protect the environment while using coal include the use of particulate control equipment and on-going environmental monitoring activities. Atlantic Electric has directed major efforts to help assure continued coal burning at the B. L. England Generating Station. In late 1983, the Company received authorization from the New Jersey Department of Environmental Protection to continue burning coal in Units 1 and 2 at the station. As part of the compliance program associated with the extended authorization, the Company has installed additional ambient air quality monitors in the vicinity of the station, and has installed special stack monitors on each of the coal-burning units. The Company has also commenced engineering studies to evaluate the benefits of a single, extended chimney for the station, which may serve to help eliminate concentrations of exhaust gases occurring under unique wind conditions which can create a downwash effect.

Conversions to state-of-the-art combustion control systems at three units of the Company's Deepwater Station commenced in 1984. These new systems have been designed to enhance operating efficiency and provide

more effective emission control.

Atlantic Electric has made use of tax-exempt financing for the construction of pollution control equipment at various facilities. In April 1984, \$18.2 million of pollution control bonds were issued to refund a previous issue relating to pollution control facilities at the Deepwater and Hope Creek Stations. In July, the Company issued two series of pollution control bonds totaling \$24.0 million to finance certain facilities at the Hope Creek, Salem and Peach Bottom Stations.

The location of major Company facilities involves considerations with respect to available land, cost-effectiveness and environmental impact. Developments in 1984 relating to plans for a new transmission line illustrate some aspects of the siting process: The proposed Cardiff-New Freedom line was designed to support system reliability and voltage control, and bring



Facing page: Particulate control devices, such as this "bag house," enable the Company to use coal while ensuring the continued protection of the environment. Above: At an environmental monitoring site in Cumberland County, a Company employee collects rainwater samples.

additional power to growth centers within the service area. Although the original route had been carefully planned to minimize environmental impact, various issues regarding the routing were raised by local residents and state environmental agencies. Several hearings were held in the matter, and the Company made special efforts to inform the public about the project, and to respond to the concerns expressed. As a result, representatives of the regulators, the public and the Company have reached agreement on the routing of the line, and plans for this important new addition to the transmission system are going forward.

OUR CUSTOMERS



*We believe
customer service extends
beyond problem-solving, to
such concerns
as safety, cost
control and
public awareness of energy
issues.*

Atlantic Electric served its customers last year with 99.98% reliability. Enhancements to customer service in 1984 were characterized by new, major conservation programs and an intensive public safety campaign. Customer service has also been advanced by corporate programs designed to realize long-run cost savings.

During 1984, the Company sponsored various programs to assist customers in their efforts to conserve electricity. Members of the new "Energy Team" made appearances throughout the service area, providing information about effective energy-saving measures and Company conservation programs. Requests for home energy audits, offered by the Company at no charge in 1984, increased more than six times over the previous year. There were three times as many customers taking advantage of the Company's "Cold Cash Rebates" in 1984 as there were in 1983. These rebates are given to customers as incentives to select more efficient air conditioning units. The increased efficiency of the units purchased in 1984 with the aid of these rebates should result in savings of nearly 800 kilowatts in peak demand, and more than 600,000 kilowatt-hours of energy per year. New programs were begun to install weatherization and seal-up measures in customers' homes, to provide conservation loans and to help low-income customers implement energy-saving techniques.

Last year, Atlantic Electric intensified its efforts to inform the public about electrical safety. At almost 100 schools, Company linemen made presentations to children about electricity, proper care in handling appliances and safe conduct in the vicinity of electrical equipment. Under the Company's leadership, New Jersey electric utilities formed a special committee to deal with public safety matters. This committee sponsored television commercials dealing with the potential hazards of high-voltage contact. The committee also distributed material to approximately 6,000 construction contractors relating to the regulations and procedures to be followed when working in the vicinity of high-voltage equipment.

The Company's use of diverse energy sources and fuel supplies has helped to contain the cost of electricity. Although low-cost generation from the Company's jointly-owned nuclear units was less than expected in 1984, the cost impact was moderated by the fact that low-cost energy available from other nuclear and coal generating sources was greater than anticipated. The Company's generating mix emphasizes the use of lower-cost coal and nuclear fuels, and seeks to minimize the use of more expensive oil. In 1984 alone, the ability to use coal and nuclear generating sources resulted in fuel savings for customers of \$126 million.

Another cost-effective strategy employed by Atlantic Electric involves maximizing the benefits of current generating capacity. Customized programs are developed to replace major generating unit components, with the result that operating efficiencies are enhanced and service lives are extended.

Atlantic Electric has also found ways to increase customer awareness of general energy issues and various aspects of utility operations. Energy Roundtables, led by corporate officers, provide customers an informal setting for discussing energy matters. The Company's Speakers' Bureau made a record number of appearances in 1984, dealing with energy-related issues of interest to members of civic and community organizations. "Energy Minutes," radio spots featuring tips on energy conservation and safety, were aired over local stations throughout the year. The Company's second Executive Phone-In, held in May, provided senior management with helpful insight on customer attitudes and ways in which service might be improved.



Facing page: A contractor and an Atlantic Electric Commercial Representative discuss construction progress at a new high-rise condominium in Atlantic City. Above: At the new RCA Broadcast Systems facility in Gibbsboro, a technician completes final testing of a studio television camera.

OUR EMPLOYEES



Our focus on performance and the recognition of employee excellence characterize several new programs of the Company begun last year.

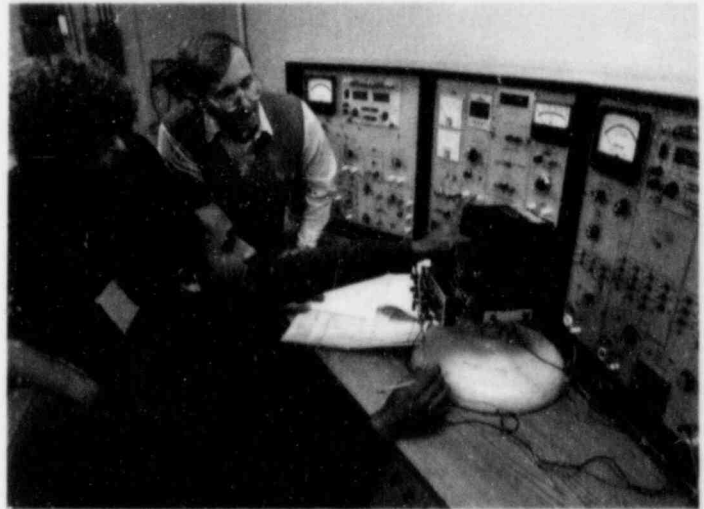
The continuing success of the Company would not be possible without its family of highly dedicated employees. Matching their dedication are the corporate determination to make safety paramount, and the commitment to recognize and develop the full potential of each member of the Atlantic Electric team.

The Corporate Safety and Health Committee, which includes all corporate officers, represents the top-level commitment of Atlantic Electric to the maintenance of safe conditions in the workplace. The Committee is responsible for the development of safety policy, establishing corporate safety goals and reviewing safety performance. Monthly meetings are held at Company operations and administrative centers throughout the system, and afford senior management the opportunity to review and discuss safety matters directly with field workers and supervision. Maintenance of safe working conditions is a responsibility shared by all, involving thoughtful worker cooperation, sufficient resources and support by management of proper work procedures. The commitment to "take the time and make the effort" recognizes the vital necessity of proper job planning when dealing with complex work situations.

Special recognition and training have served to maintain heightened safety awareness. Last year, the Committee established its Award for Safety Performance, which is presented quarterly to employees who have made special contributions to safety activities, both on and off the job. Corporate and departmental safety incentive programs have helped emphasize safe working practices by both physical workers and office staff. The expansion of formalized driver training and promotion of a Safe Driver Program, designed to encourage alert practices and courtesy on the road, have helped contribute to a significant improvement in driver and vehicle safety performance.

During 1984, the Company established a new performance appraisal system for its non-union employees. This system has provided a more comprehensive means of clarifying job responsibilities and assessing performance. A revised plan of compensation was also established which complements the orientation toward performance. In 1985, the performance appraisal system is being expanded even further to establish individual work-related objectives and plans for skill development. On a broader level, the Corporate Performance Department has become involved in helping identify appropriate departmental and group performance measures and suitable frames of reference for assessing results.

The development of human resources is the focus of many corporate programs. Activities in training programs for union personnel have increased recently, reflecting expanding workload and the early retirement of some of our employees. These training programs involve specialized instruction by Company personnel, sometimes combined with formal course study. Training programs administered by the Human Resource Development



Facing page: Supervisors make a point of conducting "Tailboard Safety Meetings" to detail safe working procedures before daily work begins. Above: Special classroom training supplements the field experience of an apprentice relay technician.

Department have dealt with such matters as writing skills, time management and problem-solving. Over the past five years, the Company's Educational Assistance Program has helped more than 300 employees finance formal education relating to their work responsibilities. Employee Roundtables and Managers' Teach-Ins provide informal opportunities for the exchange of ideas and information, and also serve to enhance coordination and effectiveness between different departments.

The President's Award was presented for the first time in 1984 to recognize outstanding achievement by employees. Senior corporate officers nominate individuals or groups of employees who by their accomplishments have brought substantial benefit or recognition to the Company. The first President's Award was presented to three employees for their dedicated involvement in the development and installation of the Company's new Energy Management System.

THE FUTURE



*The wise use
of energy in the
future will
depend upon
the values
attached to
efficiency and
conservation
which are
learned today.*

The ability to turn the challenges and opportunities of tomorrow into positive results requires a sense of mission, a good planning perspective and sensitivity to trends in the marketplace. During the past year, Atlantic Electric has taken further steps to enhance its ability to realize future success.

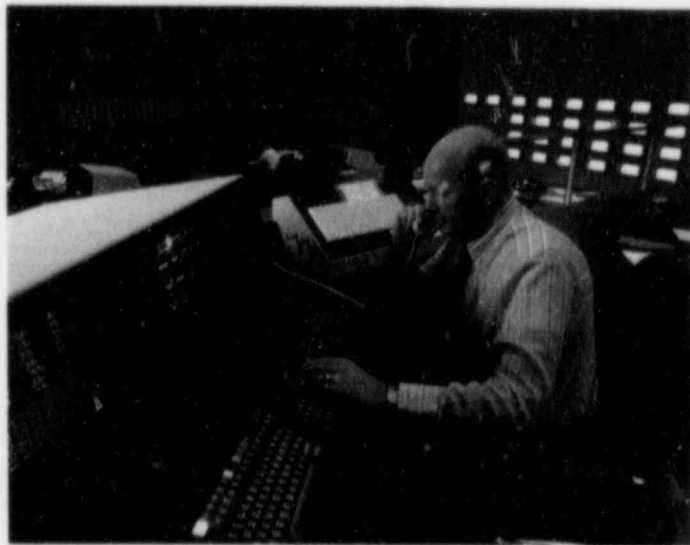
Last year, the Company held a strategic planning conference to review a statement of corporate mission developed several years earlier. In 1980, senior management had met to consider the strategic implications of unmanaged growth, increasing costs of labor, material and capital, and changing emphases in regulation. Since then, management has developed a formalized strategic planning process to assist it in formulating long-term corporate objectives and in developing action plans to support those goals. The 1984 review of the strategic plan involved assessment of emerging trends and the internal capabilities necessary to respond to those changing circumstances. With the recent review, management determined that Atlantic Electric's primary business will continue to be to provide electricity to customers through a regulated franchise system, emphasizing the management of peak demand and promoting the efficient use of energy. In addition, the Company will also explore the development of related products and services which would use existing capabilities, support its basic business and enhance customer relations.

Continuing developments in regulation, energy sources and technology, as well as increases in the cost of providing service, have contributed to a more uncertain business environment for electric utilities. As a result, the needs for effective operational and strategic planning have increased substantially. It is vitally important to evaluate changing external circumstances which can alter plans for plant construction and operation. In 1984, the Company installed a new long-range strategic planning model to complement its detailed operational model. The new model provides an efficient method of evaluating different types of capacity plans, the effectiveness of various conservation and load management efforts and the potential benefits of new business opportunities.

The Company's modeling systems are at their best when they complement the vision and judgment of an alert management team. The Environmental Scanning Task Force was formed in 1984 to help identify issues and trends which could have long-term implications for the utility industry and Atlantic Electric's business. The Task Force is composed of representatives from many operational and administrative areas of the Company, and is charged with

researching issues and reporting its findings to senior management for consideration and further action. To date, it has examined such issues as decentralized generation, franchise "bypass" and operating unit performance.

The complexities of corporate mission, strategic planning and issues management all center about a simple business concept: Consistent and effective customer service is fundamental to long-term success. The business of providing service tomorrow will be shaped by many external factors, including public attitudes toward energy usage and the value placed upon electricity. These attitudes are being shaped today, and Atlantic Electric is committed to inform present and future customers about the resources required to meet their energy needs. With such resolve, prospects for the wise use of energy and greater cooperative efforts with customers will be considerably enhanced. Therein lies the future success of Atlantic Electric.



Facing page: A member of the Company's Energy Team teaches energy conservation techniques to some of "tomorrow's customers." Above: A supervisor utilizes the new Energy Management System to monitor the operations of the Company's power system.

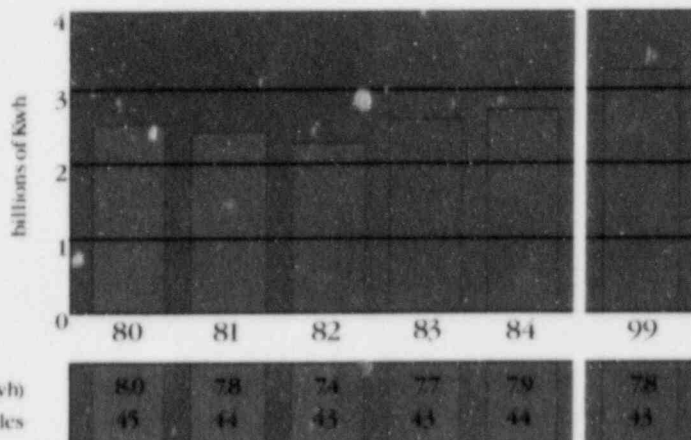
CUSTOMERS AT-A-GLANCE

RESIDENTIAL

The Company's average number of residential customers increased approximately 2% to 336,468 in 1984. During the year, over 7,700 new dwelling units were connected, of which more than 46% were total electric. The largest growth increases in new residential customers occurred in the coastal portion of the service area.

| | 1984 | Est. 1999 | Est. 1984-1999 Annual Growth Rate |
|----------------------|-------|--------------|--------------------------------------|
| Energy (billion Kwh) | 2,647 | 3,343 | 2.57% |
| Peak (Mw) | 616 | 720 | 0.98% |

average customer use (000 Kwh)
% of total sales

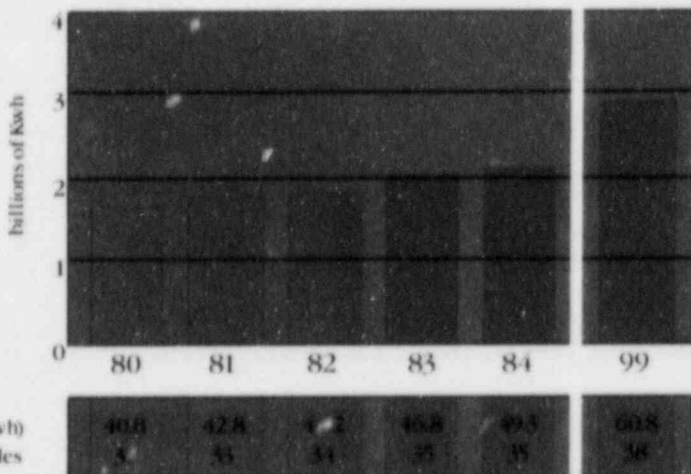


COMMERCIAL

Commercial growth and activity in 1984 were highlighted by a 6.5% increase in kilowatt-hour sales. Approximately 1,700 of the 43,615 customers were involved in farming and related activities in 1984. Sales to the Company's ten casino-hotel customers represented 14% of 1984 commercial sales and 5% of total energy sales. Three additional casino-hotels are expected to be completed by 1988.

| | 1984 | Est. 1999 | Est. 1984-1999 Annual Growth Rate |
|----------------------|-------|--------------|--------------------------------------|
| Energy (billion Kwh) | 2,150 | 2,940 | 2.11% |
| Peak (Mw) | 487 | 671 | 2.16% |

average customer use (000 Kwh)
% of total sales

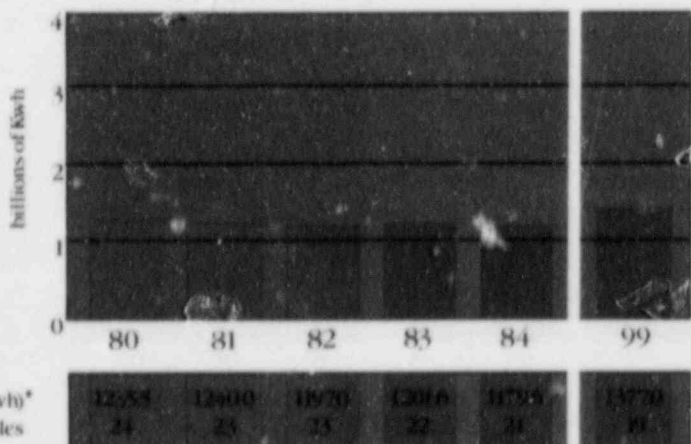


INDUSTRIAL & OTHER

Kilowatt-hour sales to Atlantic Electric's 1,015 industrial customers, located primarily in the inland and western portions of the service area, declined slightly in 1984. Principal industries are chemicals, glass, plastic and food processing. Other industrial activities involve building materials, rubber, stone, sand and clay products.

| | 1984 | Est. 1999 | Est. 1984-1999 Annual Growth Rate |
|----------------------|-------|--------------|--------------------------------------|
| Energy (billion Kwh) | 1,257 | 1,459 | 1.00% |
| Peak (Mw) | 202 | 218 | 0.51% |

average customer use (000 Kwh)*
% of total sales



*Industrial customers only

The above forecasts include estimates of the effects of the Company's current and proposed Conservation and Load Management Programs, customer-owned generation and cogeneration. By 1999, associated reductions in peak demand for the residential, commercial and industrial classes are estimated to total 82, 11 and 14 megawatts, respectively.

SUMMARY OF FINANCIAL RESULTS

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

GENERAL

The Company has a gross investment in property and plant of over \$1.3 billion, which is employed to provide electric energy service to our customers. The Company's ability to finance its construction program, maintain service reliability, meet its working capital requirements and provide a fair rate of return on investment to its shareholders is dependent upon adequate rate relief.

LIQUIDITY AND CAPITAL RESOURCES

Construction Program—During 1984, cash construction expenditures aggregated \$85 million, which is a 15% increase from the \$74 million expenditure level experienced in 1983 and a 28% decrease from the \$118 million level in 1982. The five year (1985-1989) cash construction expenditures are currently projected to be \$412 million. This level of projected construction expenditures reflects the Company's revised capacity plan, based on a forecast of peak load growth for the period 1985-1989 of 1.7% per year. This forecast reflects the expected results of an aggressive program for promoting conservation, implementing effective

load management techniques and promoting economic alternative energy sources. The construction program has been developed in response to the need to improve or replace existing production plant, upgrade our transmission and distribution system and provide for projected growth.

Financing Program—A total of \$225 million was obtained during 1982 through 1984 via the capital markets from the sales of four series of First Mortgage Bonds, including three pollution control series, intermediate-term borrowings, nuclear fuel financing and sales of Common Stock, including the issuance of Common Stock through the Company's Dividend Reinvestment and Stock Purchase Plan and Employee Stock Ownership Plan. Interim financing of our construction program and working capital needs was provided by the issuance of short term debt.

Approximately 40% of the cash requirements for construction, debt maturities and sinking fund requirements during the period 1982-1984 was generated from operations after deductions for dividends and working capital needs, but exclusive of changes in temporary cash investments. The Company estimates that with adequate rate relief, approximately 70% of its total cash construction requirements, debt maturities and sinking fund requirements will be generated internally during the five year period from 1985-1989. Additional cash requirements will be satisfied through external financing. Capitalization ratios at December 31, 1984 are 44% long term debt, 46% common and 10% preferred stock. The Company will continue to use short term debt financing on an interim basis and currently maintains aggregate lines of credit of \$115 million.

During 1983, ratings of our First Mortgage Bonds, Debentures and Preferred Stock were raised by both Standard & Poor's Corporation and Duff and Phelps, Inc. These upgraded security ratings are an indication of an improved external evaluation of the Company's financial position.

RESULTS OF OPERATIONS

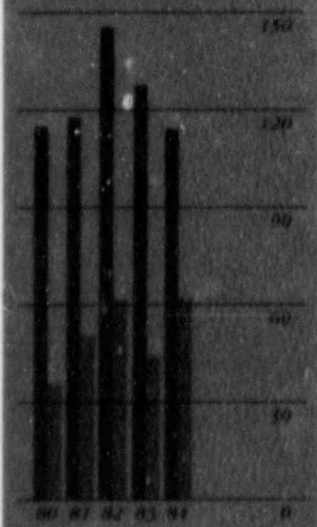
The tabulation on page 38 includes key historical indicators which we believe are helpful in evaluating the performance of the Company over the past five years.

Earnings—Earnings per share of common stock, based on the weighted average number of shares outstanding, were \$3.20 in 1984, compared to \$3.48 in 1983 and \$2.76 in 1982. Earnings per share for 1982 included the cumulative effect

CASH REQUIREMENTS AND INTERNAL GENERATION OF FUNDS

(in millions of dollars)

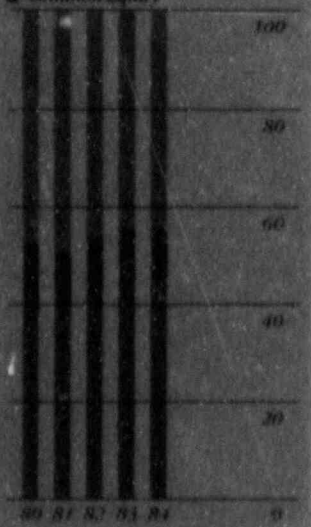
- Maturities, Retirements and Sinking Funds
- Construction Cash Requirements
- Internal Cash Generation



YEAR-END CAPITALIZATION

(in percent)

- Short term Debt
- Long term Debt
- Preferred Stock
- Common Equity



of a change in accounting method of \$92 per share. The decrease in earnings per share in 1984 compared to 1983 is attributable to increases in operating expenses without corresponding rate relief. In August 1984 the Company was denied an October 1983 request for a base rate increase. The primary reasons for the increase in per share earnings between 1982 and 1983 are the effect of a 4.6% increase in kilowatt-hour sales experienced during 1983, and the \$74 million base revenue rate increase granted in December 1982.

Revenues—Operating revenues increased by 6.3% in 1984 to \$549.5 million compared to \$517.1 million in 1983. The 1983 level of revenues represented a 16.4% increase compared to 1982. These overall increases reflect the net results of base revenue increases, reductions in Levelized Energy Clause revenues, changes in kilowatt-hour sales, and a change in accounting method in 1982 to record unbilled revenues. The effect of unbilled revenues is included in base revenues. The effect of the above factors on 1984 and 1983 revenues is shown below:

| (Thousands of Dollars) | 1984 | | 1983 | |
|-------------------------|------------------|-------------|------------------|--------------|
| Base Revenues | \$ 12,971 | 2.4% | \$ 92,643 | 20.8% |
| Levelized Energy Clause | 1,972 | .4 | (40,592) | (9.0) |
| Kilowatt-hour Sales | 17,446 | 3.5 | 20,913 | 4.6 |
| INCREASE | \$ 32,389 | 6.3% | \$ 72,964 | 16.4% |

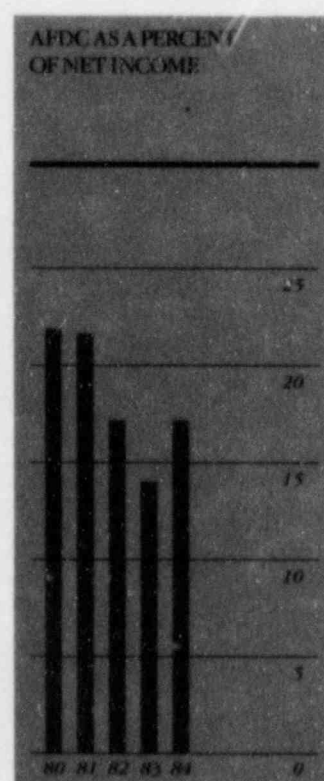
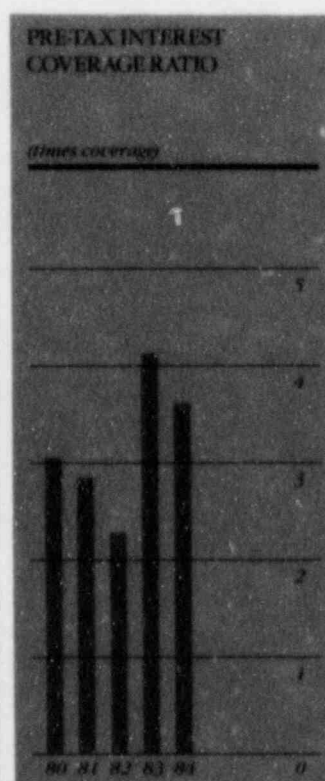
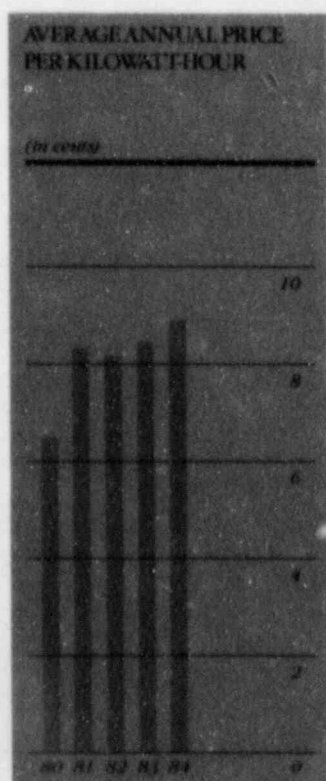
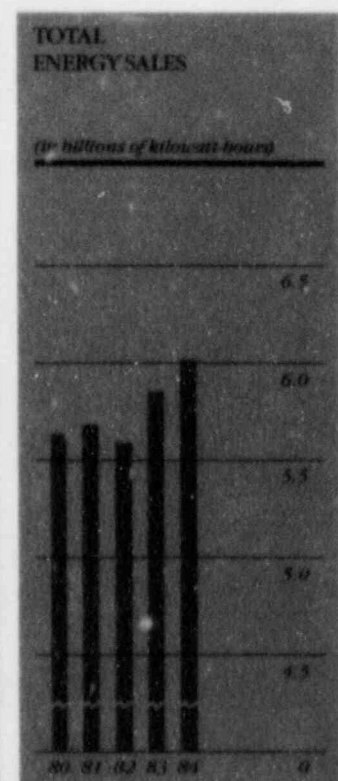
Future changes in operating revenues will reflect the timeliness and adequacy of rate relief, general economic conditions in our service area and the results of load management and conservation programs.

Sales—Changes in kilowatt-hour sales are generally due to changes in the average number of customers and average customer use, which is also affected by weather conditions. Energy sales statistics, stated as percentage changes from prior years, are shown below:

| Customer Class | 1984 | | | 1983 | | |
|----------------|------------|------------|------------|------------|------------|------------|
| | Average | | | Average | | |
| | Sales | Use | Cust. | Sales | Use | Cust. |
| Residential | 4.0% | 2.0% | 2.0% | 5.4% | 3.6% | 1.7% |
| Commercial | 6.5 | 5.4 | 1.1 | 6.6 | 5.9 | .6 |
| Industrial | (2.3) | (1.8) | (.5) | .6 | .4 | .3 |
| Other | (3.0) | (2.2) | (1.1) | (4.4) | 9.2 | (12.4) |
| Total | 3.5 | 1.6 | 1.9 | 4.6 | 3.1 | 1.5 |

The decreases in 1982 kilowatt-hour sales are primarily the result of weak economic conditions within certain segments of the Company's service area and increased customer conservation. The increases in 1983 are attributed to higher weather-related consumption levels and improving economic conditions for the residential and commercial segments of the service area. The combined effects of the changes in customer sales and rates resulted in an increase in revenues per kilowatt-hour of 4.2% in 1984 compared to 1983 and 8.5% in 1983 compared to 1982.

Costs and Expenses—Total operating expenses increased 8.0% in 1984 compared to 1983. The 1983 operating expenses represented an increase of 11.2% compared to



1982. Excluding depreciation and taxes, operating expenses rose to \$311.2 million in 1984, an increase of 13% over 1983, which had decreased 1% from 1982.

During 1984, Net Energy Costs were reduced by Deferred Energy Costs of \$6,969,000 representing fuel costs not currently recovered under the energy clause. In 1983 Net Energy Costs were reduced by \$15,055,000. These deferrals are in contrast to 1982, when all previously unrecovered LEC costs were recovered. At December 31, 1984 the amount shown on the balance sheet as deferred energy costs is \$17.7 million.

The Company's annual fuel, interchange and purchased power costs reflect changes in availability of low-cost generation from Company-owned and purchased sources, as well as changes in the needs of other utilities participating in energy interchange. Certain costs associated with power purchased are deferred on the balance sheet since rates are leveled to collect these costs over the 17-year life of the PP&L Agreements.

Reference is made to the table and chart on energy sources and costs for comparative information with respect to generation, interchange and cost per kilowatt-hour.

Power production operation and maintenance costs have increased, reflecting the higher cost of maintenance of both

wholly and jointly owned generating units. In addition, the Company has embarked on an aggressive program to upgrade our production and other facilities to insure efficiency and extend service life. Other operation and maintenance costs have increased, reflecting increases in the price of materials, supplies and services, as well as increases in wages and employee benefits.

Changes in depreciation expense generally represent changes in the amounts of electric utility plant in service and the respective in-service dates.

The components of taxes other than federal income taxes and federal income taxes are detailed in the notes to the financial statements.

Interest charges before the allowance for borrowed funds used during construction rose to \$40.3 million in 1984 compared to \$37.0 million and \$39.6 million in 1983 and 1982, respectively. The decrease of \$2.6 million in interest expense in 1983 from the 1982 level reflects the retirement and maturities of certain First Mortgage Bonds and the lower cost of short term borrowings, offset by the issuance of \$50 million principal amount of First Mortgage Bonds, 11 7/8% Series due 1993 (the 11 7/8% Bonds) in November 1983, and by higher average short term borrowings outstanding. The increase of \$3.3 million in interest expense in 1984 from the 1983 level reflects the full-year effect of interest on the 11 7/8% Bonds, the issuance in 1984 of an aggregate \$42.2 million principal amount of several pollution control series of First Mortgage Bonds and the higher cost of short term borrowings, offset by the retirement and maturities of First Mortgage Bonds and by lower average short term borrowings outstanding. Pollution control financing and intermediate term variable rate debt have been used to moderate general upward pressures on the embedded cost of debt. The embedded cost of long term debt has risen from 8.9% in 1982 to 9.2% in 1984.

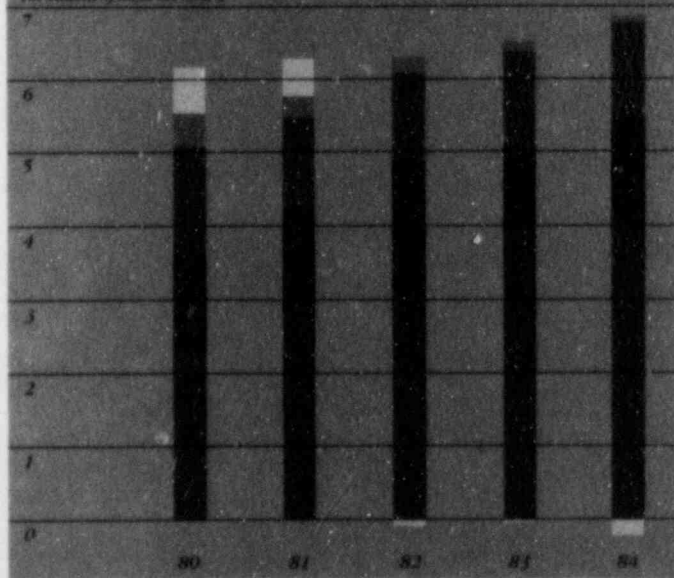
The Allowance for Funds Used During Construction (AFDC) including both the Borrowed Funds portion, which is used to reduce interest charges, and the Equity Funds portion, shown under Other Income, was \$10.8 million in 1984 compared to \$9.2 million in 1983 and \$8.4 million in 1982. The increases are due to increases in the average balances of construction work in progress. AFDC as a percent of net income for 1984, 1983 and 1982 was 17.0%, 13.9% and 17.2% respectively.

Inflation—Supplementary unaudited financial information showing the estimated effects of inflation on the Company's operations is shown on pages 36 through 38. These data, which should be viewed as estimates of the approximate effects of inflation, rather than as precise measures, demonstrate the need to control costs and the responsibility for regulatory agencies to provide timely and adequate rate relief.

THE SOURCES AND COSTS OF ENERGY

| | 1980 | | 1981 | | 1982 | | 1983 | | 1984 | |
|---------------|------|--------|------|--------|------|--------|------|--------|------|--------|
| | % | \$/kwh | % | \$/kwh | % | \$/kwh | % | \$/kwh | % | \$/kwh |
| ■ Coal | 31 | 1.5 | 45 | 2.1 | 48 | 2.3 | 62 | 2.0 | 60 | 2.0 |
| ■ Nuclear | 21 | .4 | 22 | .5 | 31 | .6 | 16 | .7 | 22 | 1.0 |
| ■ Oil | 24 | 4.8 | 20 | 5.8 | 20 | 5.2 | 21 | 5.0 | 20 | 5.6 |
| ■ Natural Gas | 8 | 4.4 | 9 | 5.2 | 9 | 5.1 | 2 | 6.6 | 2 | 6.9 |
| □ Interchange | 10 | — | 9 | — | (2) | — | (1) | — | (4) | — |
| | 100 | 2.7 | 100 | 3.1 | 100 | 2.4 | 100 | 2.5 | 100 | 2.4 |

(in billions of kilowatt-hours)



REPORT OF MANAGEMENT

The management of Atlantic City Electric Company is responsible for the financial statements presented herein. These financial statements were prepared by management in conformity with generally accepted accounting principles applicable to public utilities which are consistent in all material respects with the accounting prescribed by the State of New Jersey, Board of Public Utilities and the Federal Energy Regulatory Commission. In preparing the financial statements, management made informed judgments and estimates relating to events and transactions being reported.

The Company has established a system of internal accounting and financial controls and procedures designed to insure that the financial records reflect the transactions of the Company and that assets are safeguarded. This system is examined by management on a continuing basis for effectiveness and efficiency and is reviewed on a regular basis by an internal audit staff that reports directly to the Audit Committee of the Board of Directors.

The financial statements have been examined by Deloitte Haskins & Sells, Certified Public Accountants. The auditors provide an objective, independent review as to management's discharge of its responsibilities insofar as they relate to the fairness of reported operating results and financial condition. Their examination includes procedures believed by them to provide reasonable assurance that the financial statements are not misleading and includes a review of the Company's system of internal accounting and financial controls and a test of transactions.

The Board of Directors has oversight responsibility for determining that management has fulfilled its obligation in the preparation of financial statements and the ongoing examination of the Company's system of internal accounting controls. The Audit Committee, which is composed solely of outside directors, meets regularly with management, Deloitte Haskins & Sells and the internal audit staff to discuss accounting, auditing and financial reporting matters. The Audit Committee reviews the program of audit work performed by the internal audit staff. To insure auditor independence, both Deloitte Haskins & Sells and the internal audit staff have complete and free access to the Audit Committee.

AUDITORS' OPINION

Deloitte Haskins & Sells One World Trade Center
Certified Public Accountants New York, New York 10048

To the Shareholders and the Board of Directors
of Atlantic City Electric Company:

We have examined the balance sheets of Atlantic City Electric Company as of December 31, 1984 and 1983 and the related statements of income and retained earnings and of changes in financial position for each of the three years in the period ended December 31, 1984. Our examinations were made in accordance with generally accepted auditing standards and, accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the accompanying financial statements present fairly the financial position of the Company at December 31, 1984 and 1983 and the results of its operations and the changes in its financial position for each of the three years in the period ended December 31, 1984, in conformity with generally accepted accounting principles consistently applied during the period subsequent to the change, with which we concur, made January 1, 1982, in the method of accounting for unbilled revenues, as described in Note 1 to the financial statements.

Deloitte Haskins & Sells

February 1, 1985

STATEMENT OF INCOME AND RETAINED EARNINGS

| For the Years Ended December 31 | 1984 | 1983 | 1982 |
|--|------------------|------------------|------------------|
| (Thousands of Dollars Except Per Share Amounts) | | | |
| Operating Revenues-Electric | \$549,531 | \$517,142 | \$444,178 |
| Operating Expenses: | | | |
| Energy: | | | |
| Fuel | 178,681 | 167,988 | 153,986 |
| Interchange | (15,558) | (1,697) | (7,459) |
| Deferred Costs | (6,969) | (15,055) | 23,273 |
| Net Energy | 156,154 | 151,236 | 169,800 |
| Purchased Power—Exclusive of Fuel | 28,905 | 12,435 | 7,482 |
| Power Production—Operation and Maintenance | 56,124 | 48,794 | 44,650 |
| Other Operation and Maintenance | 69,989 | 62,800 | 55,648 |
| Depreciation and Amortization | 38,318 | 38,383 | 30,216 |
| Taxes Other Than Federal Income Taxes | 67,423 | 61,604 | 60,548 |
| Federal Income Tax Expense | 41,227 | 48,728 | 13,064 |
| Total Operating Expenses | 458,140 | 424,040 | 381,408 |
| Operating Income | 91,391 | 93,102 | 62,770 |
| Other Income: | | | |
| Allowance for Equity Funds Used During Construction | 4,821 | 4,320 | 3,354 |
| Miscellaneous Income—Net | 1,424 | 833 | 3,571 |
| Total Other Income | 6,245 | 5,153 | 6,925 |
| Income Before Interest Charges | 97,636 | 98,255 | 69,695 |
| Interest Charges: | | | |
| Interest on Long Term Debt | 38,231 | 33,795 | 36,650 |
| Interest on Short Term Debt | 1,861 | 2,669 | 2,362 |
| Other Interest Expense | 204 | 535 | 633 |
| Total Interest Charges | 40,296 | 36,999 | 39,645 |
| Allowance for Borrowed Funds Used During Construction | (5,937) | (4,896) | (5,079) |
| Net Interest Charges | 34,359 | 32,103 | 34,566 |
| Income Before Cumulative Effect Of Change In Accounting Method | 63,277 | 66,152 | 35,129 |
| Cumulative Effect of Change in Accounting Method, Net of Income Tax | — | — | 13,926 |
| Net Income | 63,277 | 66,152 | 49,055 |
| Retained Earnings At Beginning Of Year | 148,454 | 128,825 | 121,078 |
| | 211,731 | 194,977 | 170,133 |
| Dividends Declared: | | | |
| Cumulative Preferred Stock | 6,949 | 7,171 | 7,353 |
| Common Stock | 43,153 | 39,352 | 33,955 |
| Total Dividends Declared | 50,102 | 46,523 | 41,308 |
| Retained Earnings At End Of Year | \$161,629 | \$148,454 | \$128,825 |
| Earnings For Common Stock: | | | |
| Net Income | \$ 63,277 | \$ 66,152 | \$ 49,055 |
| Less Preferred Dividend Requirements | 6,968 | 7,201 | 7,368 |
| Balance Available for Common Stock | \$ 56,309 | \$ 58,951 | \$ 41,687 |
| Average Number Of Shares Of Common Stock Outstanding (in thousands) | 17,581 | 16,923 | 15,116 |
| Per Common Share: | | | |
| Earnings Before Cumulative Effect of Change in Accounting Method | \$ 3.20 | \$ 3.48 | \$ 1.84 |
| Cumulative Effect of Change in Accounting Method | — | — | .92 |
| Total Earnings | \$ 3.20 | \$ 3.48 | \$ 2.76 |
| Dividends Declared | \$ 2.45 | \$ 2.32 | \$ 2.24 |
| Dividends Paid | \$ 2.42 | \$ 2.30 | \$ 2.20 |

The accompanying Notes to Financial Statements are an integral part of these statements.

STATEMENT OF CHANGES IN FINANCIAL POSITION

| For the Years Ended December 31 | 1984 | 1983 | 1982 |
|--|------------|-------------|-----------|
| (Thousands of Dollars) | | | |
| Source Of Funds: | | | |
| Funds from Operations: | | | |
| Income Before Cumulative Effect of Change in Accounting Method | \$ 63,277 | \$ 66,152 | \$ 35,129 |
| Principal Non-Cash Charges (Credits) to Income: | | | |
| Depreciation and Amortization | 38,318 | 38,383 | 30,216 |
| Amortization of Nuclear Fuel | — | — | 4,863 |
| Allowance for Funds Used During Construction | (10,758) | (9,216) | (8,433) |
| Deferred Federal Income Taxes—Net | 20,304 | 18,359 | 11,427 |
| Investment Tax Credit Adjustments—Net | 2,765 | 6,114 | 12,547 |
| Other—Net | 264 | 1,353 | 396 |
| Total Funds from Operations | 114,170 | 121,145 | 86,145 |
| Cumulative Effect of Change in Accounting Method | — | — | 13,926 |
| Funds from Outside Sources: | | | |
| Long Term Debt | 42,200 | 50,000 | 45,000 |
| Pollution Control Proceeds (Held) Released by Trustees | (5,539) | 7,885 | 15,098 |
| Subtotal | 36,661 | 57,885 | 60,098 |
| Sale of Common Stock | 12,487 | 15,060 | 41,166 |
| Sale of Nuclear Fuel | — | — | 21,140 |
| Total Funds from Outside Sources | 49,148 | 72,945 | 122,404 |
| Other—Net | (2,517) | (1,978) | 2,024 |
| Total Source of Funds | \$160,801 | \$192,112 | \$224,499 |
| Application Of Funds: | | | |
| Gross Additions to Utility Plant | \$ 95,388 | \$ 83,673 | \$126,893 |
| Allowance for Funds Used During Construction | (10,758) | (9,216) | (8,433) |
| Net | 84,630 | 74,457 | 118,460 |
| Dividends on Preferred Stock | 6,949 | 7,171 | 7,353 |
| Dividends on Common Stock | 43,153 | 39,352 | 33,955 |
| Retirement and Maturity of Long Term Debt | 26,000 | 50,300 | 28,996 |
| Unrecovered Purchased Power Costs | 6,530 | 11,450 | — |
| Conversion of Preferred Stock | 267 | 711 | 847 |
| Redemption of Preferred Stock | 2,100 | 2,100 | 800 |
| Decrease in Short Term Debt | — | — | 25,825 |
| Increase (Decrease) in Working Capital* | (8,828) | 6,571 | 8,263 |
| Total Application of Funds | \$160,801 | \$192,112 | \$224,499 |
| Increase (Decrease) in Working Capital* | | | |
| Cash and Cash Items | \$ (751) | \$ (11,616) | \$ 13,286 |
| Accounts Receivable | 6,576 | 6,858 | (8,538) |
| Unbilled Revenue | (1,340) | 5,671 | 18,994 |
| Fuel | 10,657 | (5,146) | (2,645) |
| Materials and Supplies | 597 | 974 | (420) |
| Nuclear Fuel Disposal Costs | (8,481) | — | — |
| Deferred Energy Costs and Revenues | 6,967 | 26,626 | (39,046) |
| Accounts Payable | (5,261) | (1,647) | 3,923 |
| Taxes Accrued | (3,923) | (3,831) | 8,512 |
| Deferred Taxes | (2,589) | (7,557) | 7,508 |
| Other | (11,280) | (3,761) | 6,689 |
| Increase (Decrease) in Working Capital | \$ (8,828) | \$ 6,571 | \$ 8,263 |

*Excludes Short Term Debt, Notes and Current Maturities of Long Term Debt and Cumulative Preferred Stock Subject to Mandatory Redemption. The accompanying Notes to Financial Statements are an integral part of these statements.

BALANCE SHEET

| December 31 | 1984 | 1983 |
|---|--------------------|--------------------|
| (Thousands of Dollars) | | |
| Assets | | |
| Electric Utility Plant: | | |
| In Service: | | |
| Production | \$ 515,637 | \$ 509,192 |
| Transmission | 190,969 | 184,184 |
| Distribution | 326,466 | 308,352 |
| General | 52,987 | 44,243 |
| Total | 1,086,059 | 1,045,971 |
| Less Accumulated Depreciation | 300,037 | 274,362 |
| Net | 786,022 | 771,609 |
| Construction Work in Progress | 216,026 | 179,046 |
| Land Held for Future Use | 6,957 | 591 |
| Nuclear Fuel | 628 | 557 |
| Electric Utility Plant—Net | 1,009,633 | 951,803 |
| Non Utility Property And Investments | 5,901 | 7,506 |
| Pollution Control Construction Funds | 11,076 | 8,145 |
| Current Assets: | | |
| Cash and Working Funds | 5,234 | 3,285 |
| Temporary Cash Investments | 4,400 | 7,100 |
| Accounts Receivable: | | |
| Utility Service | 36,276 | 33,950 |
| Miscellaneous | 8,662 | 4,412 |
| Allowance for Doubtful Accounts | (1,500) | (1,500) |
| Unbilled Revenues | 23,325 | 24,665 |
| Fuel (at average cost) | 32,442 | 21,785 |
| Materials and Supplies (at average cost) | 17,792 | 17,195 |
| Prepayments | 5,066 | 10,944 |
| Unrecovered Nuclear Fuel Disposal Costs | 2,407 | — |
| Deferred Energy Costs | 17,724 | 10,757 |
| Total Current Assets | 151,828 | 132,593 |
| Deferred Debits: | | |
| Property Abandonment Costs | 17,029 | 18,352 |
| Unrecovered Purchased Power Costs | 17,980 | 11,450 |
| Unrecovered Nuclear Fuel Disposal Costs | — | 4,802 |
| Unamortized Debt Expense | 4,343 | 3,163 |
| Other | 2,713 | 2,164 |
| Total Deferred Debits | 42,065 | 39,931 |
| Total Assets | \$1,220,503 | \$1,139,978 |

The accompanying Notes to Financial Statements are an integral part of these statements.

| December 31 | 1984 | 1983 |
|--|-------------|-------------|
| (Thousands of Dollars) | | |
| Liabilities and Capitalization | | |
| Capitalization: | | |
| Common Shareholders' Equity: | | |
| Common Stock | \$ 53,464 | \$ 51,753 |
| Premium on Capital Stock | 219,078 | 208,279 |
| Capital Stock Purchase Plan | — | 72 |
| Capital Stock Expense | (1,660) | (1,637) |
| Retained Earnings | 161,629 | 148,454 |
| Total Common Shareholders' Equity | 432,511 | 406,921 |
| Cumulative Preferred Stock Not Subject to Mandatory Redemption | 41,706 | 41,973 |
| Cumulative Preferred Stock Subject to Mandatory Redemption | 49,550 | 52,050 |
| Long Term Debt | 412,462 | 380,266 |
| Total Capitalization | 936,229 | 881,210 |
| Current Liabilities: | | |
| Current Portion: | | |
| Cumulative Preferred Stock Subject to Mandatory Redemption | 1,450 | 1,050 |
| Long Term Debt | 10,000 | 26,000 |
| Accounts Payable | 29,385 | 24,124 |
| Taxes Accrued | 12,222 | 8,299 |
| Interest Accrued | 11,721 | 10,658 |
| Dividends Declared | 12,757 | 11,940 |
| Customer Deposits | 2,737 | 2,618 |
| Deferred Taxes | 18,883 | 16,294 |
| Nuclear Fuel Disposal Costs | 10,888 | — |
| Other | 7,482 | 4,079 |
| Total Current Liabilities | 117,525 | 105,062 |
| Deferred Credits: | | |
| Deferred Investment Tax Credits | 58,151 | 55,386 |
| Deferred Income Taxes | 103,599 | 83,295 |
| Nuclear Fuel Disposal Costs | — | 10,888 |
| Other | 4,999 | 4,137 |
| Total Deferred Credits | 166,749 | 153,706 |
| Commitments And Contingent Liabilities (Note 11) | | |
| Total Liabilities and Capitalization | \$1,220,503 | \$1,139,978 |

NOTES TO FINANCIAL STATEMENTS

NOTE 1. SIGNIFICANT ACCOUNTING POLICIES

Regulation—The accounting policies and rates of the Company are subject to the regulations of the State of New Jersey Board of Public Utilities (BPU) and in certain respects to the Federal Energy Regulatory Commission (FERC). All significant accounting policies and practices used in the determination of rates are also used for financial reporting purposes. The financial statements are prepared on the basis of the Uniform System of Accounts prescribed by FERC.

Operating Revenues—Prior to 1982, revenues were recognized when electric energy service bills were rendered to customers. As of January 1, 1982 the Company changed its method of accounting, as directed by the BPU, to recognize revenues for services rendered subsequent to the last billing cycle and prior to the end of the period.

Electric Utility Plant—Property is stated at original cost. Generally the plant is subject to a first mortgage lien. The cost of property additions, including replacement of units of property and betterments, is capitalized. Included in certain additions is an Allowance for Funds Used During Construction (AFUDC) which is defined in the applicable regulatory systems of accounts as the cost during the period of construction of borrowed funds used for construction purposes and a reasonable rate on other funds when so used. AFUDC has been calculated using a rate of 8.5% and was semi-annually compounded on Hope Creek Unit No. 1 expenditures beginning in 1984. Such rates are less than the maximum allowed by FERC.

Deferred Energy Costs and Revenues—The Company has a Levelized Energy Clause which is based on projected energy costs and includes a provision for prior period under or over recoveries. The recovery of energy costs is made through levelized monthly charges over the period of projection. Any under or over recoveries are deferred in balance sheet accounts as a current asset or current liability as appropriate. Such deferrals are recognized in the Statement of Income during the period in which they are subsequently recovered through the clause.

Depreciation—The Company provides for straight-line depreciation based on the estimated remaining life of transmission and distribution property and, based on the estimated average service life, for all other depreciable property. Depreciation applicable to nuclear plant includes amounts provided for decommissioning. The overall composite rate of depreciation was approximately 3.6% for 1984, 3.7% for 1983 and 3.3% for 1982. Accumulated depreciation is charged with the cost of depreciable property retired together with removal costs less salvage and other recoveries.

Nuclear Fuel—Fuel costs associated with the Company's participation in jointly-owned nuclear generating stations, including a provision for estimated spent fuel disposal costs, are charged to Fuel Expense based on the units of thermal energy produced.

Federal Income Taxes—The Company provides deferred Federal Income Taxes on all significant current transactions for which the timing of reporting differs for book and tax purposes. Investment tax credits, which are used to reduce current federal income taxes, are deferred on the balance sheet and are recognized in book income over the life of the related property.

Retirement Plan—The Company has a noncontributory defined benefit retirement plan covering all regular employees. The Company's policy is to fund pension costs as accrued. Costs of the plan are determined actuarially under the aggregate cost method.

Property Abandonment Costs—These costs consist principally of the Company's unamortized investment in Hope Creek Unit No. 2, a nuclear generating unit which was cancelled in December, 1981, and offshore nuclear units which were cancelled in 1978.

The Hope Creek Unit No. 2 investment is being amortized over a 15 year period that began in 1983 and the investment in the offshore nuclear units is being amortized over a 20 year period that began in 1979. The unamortized amounts for these projects are \$13,800,000 and \$2,950,000, respectively, as of December 31, 1984.

Unrecovered Purchased Power Costs—These represent purchased capacity costs, relating to a specific purchased power agreement, which are not being recovered currently but for which recovery has been specifically provided in a levelized component of future rates.

Other—Debt premium, discount and expenses are amortized over the life of the related debt. Gains and losses relating to reacquired debt are recognized currently.

Certain 1983 and 1982 amounts have been reclassified to conform with 1984 presentations.

NOTE 2. FEDERAL INCOME TAXES

Federal income tax expense is less than the amount computed by applying the statutory rate on book income subject to tax for the following reasons:

| YEARS ENDED DECEMBER 31 | 1984 | 1983 | 1982 |
|---|-----------|-----------|------------|
| (Thousands of Dollars) | | | |
| Net Income | \$ 63,277 | \$ 66,152 | \$ 49,055 |
| Federal Income Tax Expense (as below) | 41,876 | 49,061 | 27,004 |
| Book Income Subject to Tax | \$105,153 | \$115,213 | \$ 76,059 |
| Income Tax Computed at the Statutory Rate | \$ 48,370 | \$ 52,998 | \$ 34,987 |
| Items for which deferred taxes are not provided: | | | |
| Difference between Tax and Book Depreciation | (250) | 1,896 | 808 |
| Allowance for Funds Used During Construction | (4,832) | (4,211) | (3,879) |
| Capitalized Overheads | (1,221) | (1,245) | (1,301) |
| Investment Tax Credits | (1,842) | (1,775) | (1,485) |
| Other | 1,651 | 1,398 | (2,126) |
| Total Federal Income Tax Expense | \$ 41,876 | \$ 49,061 | \$ 27,004 |
| Components of Federal Income Tax Expense: | | | |
| Federal Income Taxes Currently Payable | \$ 15,512 | \$ 15,072 | \$ (1,672) |
| Deferred Federal Income Taxes: | | | |
| Liberalized Depreciation | 18,335 | 10,438 | 9,325 |
| Unbilled Revenues | (616) | 2,609 | 8,737 |
| Unrecovered Purchased Power Costs | 3,004 | 5,267 | — |
| Unrecovered Nuclear Fuel Disposal Costs | (1,102) | 2,209 | — |
| Deferred Energy Costs and Revenues | 3,205 | 4,948 | (5,904) |
| Gains on Recaptured Debt and Purchased Tax Benefits | 176 | 713 | 2,319 |
| Other | (108) | (268) | (217) |
| Deferred Investment Tax Credits | 2,765 | 6,114 | 12,547 |
| Employee Stock Ownership Plan Credits | 705 | 1,959 | 1,869 |
| Total Deferred Federal Income Tax Expense | 26,364 | 33,989 | 28,676 |
| Total Federal Income Tax Expense | 41,876 | 49,061 | 27,004 |
| Less: Federal Income Taxes—Other Income | 649 | 333 | 2,077 |
| Deferred Federal Income Taxes on the Cumulative Effect of Change in Accounting Method | — | — | 11,863 |
| Federal Income Taxes Included in Operating Expenses | \$ 41,227 | \$ 48,728 | \$ 13,064 |

In 1984, the Company filed amended federal income tax returns for 1981 and 1982 reflecting the election of the Asset Guideline Repair Allowance. The effect of this election is included in Deferred Federal Income Taxes—Liberalized Depreciation and Deferred Investment Tax Credits.

The Company has purchased tax benefits on equipment having an aggregate tax basis of approximately \$10,400,000 and \$2,900,000 in 1983 and 1982, respectively. These tax benefits include 6% investment tax credit and an ACRS life of 3 years.

The Company's federal income tax returns for 1979 and prior years have been examined by the Internal Revenue Service (IRS) and the Company's federal income tax liabilities for all years through 1976 have been determined and

settled. The IRS has proposed certain deficiencies in tax for the years 1977 through 1979. The Company's federal income tax returns for 1980 and 1981 are currently being examined and the Company expects the IRS to raise issues similar to those of prior years. The Company has protested the proposed deficiencies and is of the opinion that the final settlement of its federal income tax liabilities for these years will not have a material adverse effect on its results of operations or financial position.

At December 31, 1984 the cumulative amount of deferred income taxes which have not been provided on timing differences, principally depreciation, amounted to approximately \$80,000,000 computed at the current statutory rate of 46%.

NOTES (continued)

NOTE 3. RATE MATTERS

Base rate case decisions of the New Jersey Board of Public Utilities during the three year period ended December 31, 1984 are shown below:

| Date of Petition | Amount Requested (Millions) | Date Effective | Amount Approved (Millions) | Increase In Revenue | Test Year |
|------------------|-----------------------------|----------------|----------------------------|---------------------|----------------|
| August 1981 | \$ 14.4 | Jan. 29, 1982 | \$11.3 | 2.4% | June 30, 1980 |
| February 1982 | 172.4 | Dec. 14, 1982 | 73.7 | 16.3 | Sept. 30, 1982 |
| January 1983 | 30.8 | Oct. 7, 1983 | 24.5 | 4.5 | Sept. 30, 1982 |
| October 1983 | 25.3 | Aug. 17, 1984 | — | — | Dec. 31, 1983 |

The January 1982 increase recognizes the cost of the Company's share of Salem Unit 2.

In the December 1982 increase, the New Jersey Board of Public Utilities (BPU) computed the Company's revenue requirement as if the Company recorded unbilled revenues on its books.

The October 1983 increase relates to the first half of the purchase of 125 megawatts of capacity and related energy from Pennsylvania Power & Light Company (PP&L) under two Capacity and Energy Sales Agreements (the PP&L Agreements), which commenced with the start of commercial operation of PP&L's Susquehanna Unit 1 in 1983. The PP&L Agreements provide for the purchase by the Company of capacity and energy from the Susquehanna Units through September 30, 1991, and then from certain PP&L coal-fired units through September 30, 2000. Through September 30, 1991, the estimated costs to be incurred by the Company for purchases of capacity and associated energy from the Susquehanna Units will exceed the levelized costs to be recovered by the Company from its customers. Such unrecovered costs will be accumulated and deferred. Such costs are included in the balance sheet as Unrecovered Purchased Power Costs along with the related provision for deferred taxes. The level of rates approved by the BPU is designed to enable the Company to recover these deferred costs and associated carrying charges during the balance of the 17-year period. The stipulation provided that any difference between actual costs incurred by the Company under the agreements and the estimated costs on which the increased rates were based will be recognized in future base rate proceedings if such costs are found to be reasonable. The BPU order prescribes a revenue reduction formula in the event that both Susquehanna Units fail to meet a combined minimum performance standard established by the stipulation which could subject the Company under the most adverse circumstances, to a revenue reduction not to exceed \$15,000,000 per unit per year.

In October 1983 the Company filed a request with the BPU for a \$53,400,000 increase in total revenues. The request consisted of a net \$28,100,000 increase in energy clause revenues to become effective January 1, 1984, and a \$25,300,000 increase in base revenues to become effective by mid-1984. The BPU, effective January 20, 1984 approved the \$28,100,000 increase in energy clause revenues which included the recovery, over a two-year period, of unrecovered nuclear fuel disposal costs.

In August 1984 the BPU denied the Company's request for the \$25,300,000 increase in base rates. The BPU, in denying rate relief, made several adjustments to the Company's requested rate base: test year operating income and rate of return, providing for an overall rate of return of 11.35% and a return on common equity of 14.30%. Prior to the BPU decision, the Company had been authorized to earn an overall rate of return of 11.7% and a return on common equity of 15.0%. On September 21, 1984, the Company filed a Notice of Appeal with the New Jersey Superior Court, Appellate Division. The items of appeal relate to certain legal, factual and evidential issues arising from the BPU decision. The Company cannot predict the final outcome of the proceedings or the ultimate effect upon the Company.

In October 1984 the Company filed a request with the BPU for a \$49,500,000 increase in total revenues. The Company's request consisted of a \$38,400,000 increase in energy clause revenues to become effective January 1, 1985 and a net increase of \$11,100,000 associated with Susquehanna Unit 2 and the Company's purchase of power under the PP&L Agreements. The \$11,100,000 net increase consisted of a \$24,000,000 increase in base revenues and a \$12,900,000 decrease in energy clause revenues based on the purchase of 62,500 kilowatts from Susquehanna Unit 2 and from coal generation under the PP&L Agreements. The Company requested that the increase become effective upon the commercial operation of Susquehanna Unit 2. In an effort to settle these requests, the Company signed three joint stipulations with the other parties to the proceedings, which would provide

the Company with a net increase of \$17,710,000 in energy clause revenues, net of a decrease of \$1,960,000 relating to a portion of the outage of Salem Unit 1 during 1983, and a net increase of \$11,042,000 relating to the PP&L Agreements. As part of these stipulations, the Company agreed to reclassify \$4,298,000 of Deferred Energy Costs to Unrecovered Purchased Power Costs. The Company also agreed to defer from this filing \$7,500,000 related to the unscheduled outages of the Salem units in 1984. Recovery of such deferred costs is subject to review in further proceedings before the BPU. In January 1985 the BPU approved the stipulations, with rates effective in February 1985.

NOTE 4. RETIREMENT BENEFITS

The cost to the Company in providing a retirement plan for its employees was \$7,555,000, \$6,563,000 and \$5,908,000 in 1984, 1983 and 1982, respectively. Approximately 80% of these costs were charged to operating expense and the remaining 20%, which was associated with construction labor, was charged to the cost of new utility plant.

The weighted average assumed rate of return used in determining the actuarial present value of accumulated plan benefits was 7% for 1984 and 1983. The Company's Plan is in compliance with the Employee Retirement Income Security Act of 1974.

NOTE 5. JOINTLY-OWNED GENERATING STATIONS

The Company participates with other utilities in the construction and operation of several electric production facilities.

The amounts shown represent the Company's share of each plant at December 31, and includes an allowance for funds used during construction.

| Station | Energy Source | Company's Share | Electric Plant in Service | | Construction Work in Progress | | Generation | |
|--------------|---------------|-----------------|---------------------------|----------|-------------------------------|---------|------------|---------|
| | | | 1984 | 1983 | 1984 | 1983 | 1984 | 1983 |
| | | | (Thousands of Dollars) | | | | (MWH) | |
| Keystone | Coal | 2.47% | \$ 6,893 | \$ 6,313 | \$ 798 | \$ 590 | 237,233 | 244,672 |
| Conemaugh | Coal | 3.83 | 11,684 | 11,600 | 332 | 127 | 423,653 | 400,441 |
| Peach Bottom | Nuclear | 7.51 | 77,292 | 74,055 | 8,873 | 6,358 | 738,447 | 513,629 |
| Salem | Nuclear | 7.41 | 154,806 | 152,639 | 4,751 | 3,111 | 395,037 | 452,691 |
| Hope Creek | Nuclear | 5.00 | — | — | 162,676 | 130,390 | — | — |

The operators of the Salem and Peach Bottom Nuclear Generating Stations entered into contracts with the United States Department of Energy for spent nuclear fuel disposal. These contracts require the payment of a one-time fee related to the Company's ownership interest in the Salem and Peach Bottom Stations through April 6, 1983, as well as quarterly charges after April 6, 1983.

At December 31, 1984 the Company's liability for its share of the one-time fee related to nuclear fuel disposal costs is

A comparison of accumulated plan benefits and plan net assets (including purchased annuity contract amounts) for the Company's Plan, as of the most recent actuarial valuation dates, is as follows:

| January 1 | 1984 | 1983 |
|---|-----------|----------|
| (Thousands of Dollars) | | |
| Actuarial present value of accumulated plan benefits: | | |
| Vested | \$86,758 | \$79,111 |
| Nonvested | 3,846 | 1,124 |
| Total | \$90,604 | \$80,235 |
| Net Assets available for benefits | \$115,442 | \$99,100 |

In addition to providing pension benefits, the Company provides certain health care and life insurance benefits for retired employees. Substantially all of the Company's employees may become eligible for those benefits if they reach normal retirement age while working for the Company. Those and similar benefits for active employees are provided through insurance companies and other plan providers whose premiums and related plan costs are based on the benefits paid during the year. The Company recognizes the cost of providing those benefits by expensing the annual insurance premiums and related plan costs. The cost of providing those benefits for retirees totalled \$845,000 for 1984.

\$10,888,000, of which \$2,407,000 remains to be recovered from customers. The Company has approval in its current energy clause for recovery of unrecovered nuclear fuel disposal costs during 1985. Current rates are adequate to recover costs since April 6, 1983.

The Company provides its own financing during the construction period for its share of the jointly-owned plants and includes its share of direct operations and maintenance expenses in its Statement of Income.

NOTES (continued)

NOTE 6. INVESTMENT IN OPERATING SUBSIDIARY

The Company's investment in Deepwater Operating Company (Deepwater), a wholly-owned subsidiary which operates generating and process steam units owned by the Company, was \$3,291,000 at December 31, 1984 and 1983. The principal asset of Deepwater is working capital in:

which the equity of the Company is fairly represented by its investment. The net production costs of Deepwater, after deducting contract charges, are charged to the Company. These costs are included in the Company's accounts classified as to operation, maintenance and taxes.

NOTE 7. COMMON STOCK

As of December 31, 1984 and 1983, the Company's Common Stock included 25,000,000 authorized shares of Common Stock (\$3 par value).

| Shares Issued and Outstanding: | 1984 | 1983 | 1982 |
|---|--------------|--------------|--------------|
| Beginning of Year | 17,250,882 | 16,574,021 | 14,427,990 |
| Sale of Common Stock | — | — | 1,500,000 |
| Dividend Reinvestment and Stock Purchase Plan | 525,118 | 535,614 | 487,601 |
| Employee Stock Ownership Plan | 36,009 | 116,347 | 128,797 |
| Conversion of Preferred Stock | 9,337 | 24,900 | 29,633 |
| End of year | 17,821,346 | 17,250,882 | 16,574,021 |
| At \$3 Par Value | \$53,464,038 | \$51,752,646 | \$49,722,063 |

Premium on Capital Stock was credited in 1984 and 1983 with \$10,799,000 and \$12,986,000, respectively, representing the excess of proceeds over the par value of shares of Common Stock issued, sold and converted. At December 31, 1984 there were 692,436 and 71,485 shares of Common

Stock authorized for issuance pursuant to the Dividend Reinvestment and Stock Purchase Plan and the Employee Stock Ownership Plan, respectively. At December 31, 1984, 59,733 shares of Common Stock were reserved for the conversion of 5.4% Convertible Series of Preferred Stock.

NOTE 8. CUMULATIVE PREFERRED STOCK

The Company has authorized 799,979 shares of Cumulative Preferred Stock, \$100 Par Value, 2,000,000 shares of No Par Preferred Stock, and 3,000,000 shares of Preference Stock, No Par Value. Unissued shares may or may not,

possess mandatory redemption characteristics upon issuance. In certain circumstances, if dividends on issued Preferred Stock are in arrears, voting rights for the election of a majority of the Board of Directors becomes operative.

NOTE 8(A).

Cumulative Preferred Stock Not Subject To Mandatory Redemption:

| | December 31 | | Current |
|--|------------------------|----------|-----------------|
| \$100 Par Value Shares Issued and Outstanding: | 1984 | 1983 | Redemption |
| | (Thousands of Dollars) | | Price Per Share |
| Series: | | | |
| 4% 77,000 Shares | \$ 7,700 | \$ 7,700 | \$105.50 |
| 4.10% 72,000 Shares | 7,200 | 7,200 | 101.00 |
| 4.35% 15,000 Shares | 1,500 | 1,500 | 101.00 |
| 4.35% 36,000 Shares | 3,600 | 3,600 | 101.00 |
| 4.75% 50,000 Shares | 5,000 | 5,000 | 101.00 |
| 5% 50,000 Shares | 5,000 | 5,000 | 100.00 |
| 5.4% Convertible Series: | | | |
| 17,061 Shares (1984) | 1,706 | — | 101.50 |
| 19,729 Shares (1983) | — | 1,973 | |
| 7.52% 100,000 Shares | 10,000 | 10,000 | 104.89 |
| Total | \$41,706 | \$41,973 | |

Cumulative Preferred Stock Not Subject to Mandatory Redemption is redeemable solely at the option of the Company upon payment of the redemption price plus accumulated and unpaid dividends to the date fixed for redemption. Premium on such Preferred Stock was \$93,000 at December 31, 1984 and 1983.

The 5 7/8% Convertible Series, of which 2,668 and 7,115 shares were converted in 1984 and 1983, respectively is convertible, subject to adjustment in certain events, into Common Stock at the rate of 3.5 shares of Common Stock for each share of Preferred.

NOTE 8(B).

Cumulative Preferred Stock Subject To Mandatory Redemption:

| Shares Issued and Outstanding: | Par Value | December 31 | | Current Redemption Price Per Share | Refunding Restricted Prior to |
|----------------------------------|-----------|------------------------|----------|------------------------------------|-------------------------------|
| | | 1984 | 1983 | | |
| | | (Thousands of Dollars) | | | |
| Series: | | | | | |
| 8.40% 100,000 Shares | \$100 | \$10,000 | \$10,000 | \$105.60 | |
| 9.96% 120,000 Shares (1984) | 100 | 12,000 | — | 106.42 | |
| 136,000 Shares (1983) | | — | 13,600 | | |
| \$8.25 90,000 Shares (1984) | None | 9,000 | — | 106.77 | November 1, 1987 |
| 95,000 Shares (1983) | | — | 9,500 | | |
| \$9.45 200,000 Shares | None | 20,000 | 20,000 | | November 1, 1989 |
| | | 51,000 | 53,100 | | |
| Less Portion due within one year | | 1,450 | 1,050 | | |
| Total | | \$49,550 | \$52,050 | | |

On February 1, 1985, and annually thereafter, 4,000 shares of the 8.40% Series must be redeemed through the operation of a sinking fund at a redemption price of \$100 per share. At the option of the Company, an additional 4,000 shares may be redeemed on any sinking fund date without premium, up to 32,000 shares in the aggregate.

On August 1 of each year 8,000 shares of the 9.96% Series must be redeemed through the operation of a sinking fund at a redemption price of \$100 per share. At the option of the Company, an additional 8,000 shares may be redeemed on any sinking fund date, without premium, up to 40,000 shares in the aggregate. The Company redeemed 16,000 shares at par in each of the years 1984 and 1983.

On November 1 of each year, 2,500 shares of the \$8.25 No Par Preferred Stock Series must be redeemed through the operation of a sinking fund at a redemption price of \$100

per share. At the option of the Company, an additional 2,500 may be redeemed on any sinking fund date without premium. The Company redeemed 5,000 shares at par in each of the years 1984 and 1983.

On November 1, 1986, and annually thereafter, 40,000 shares of the \$9.45 No Par Preferred Stock Series must be redeemed through the operation of a sinking fund at a redemption price of \$100 per share. At the option of the Company, an additional 40,000 shares may be redeemed on any sinking fund date, without premium, up to 50,000 shares in the aggregate.

The minimum sinking fund provisions of the above series aggregate \$1,450,000 in 1985, and \$5,450,000 in 1986, 1987, 1988 and 1989.

NOTES (continued)

NOTE 9. LONG TERM DEBT

| December 31 | 1984 | 1983 |
|--|-----------|-----------|
| (Thousands of Dollars) | | |
| First Mortgage Bonds: | | |
| 3% Series due (March 1) 1984 | \$ — | \$ 5,000 |
| 9% Pollution Control Series due (May 1) 1984 | — | 21,000 |
| 3¼% Series due (March 1) 1985 | 10,000 | 10,000 |
| 4½% Series due (January 1) 1987 | 10,000 | 10,000 |
| 3¾% Series due (April 1) 1988 | 10,000 | 10,000 |
| 4½% Series due (April 1) 1989 | 2,775 | 2,775 |
| 4½% Series due (March 1) 1991 | 10,000 | 10,000 |
| 4½% Series due (July 1) 1992 | 10,350 | 10,350 |
| 4¾% Series due (March 1) 1993 | 9,540 | 9,540 |
| 11¾% Series due (November 1) 1993 | 50,000 | 50,000 |
| 5¼% Series due (February 1) 1996 | 9,980 | 9,980 |
| 8¾% Series due (September 1) 2000 | 19,000 | 19,000 |
| 8% Series due (May 1) 2001 | 27,000 | 27,000 |
| 7½% Series due (April 1) 2002 | 20,000 | 20,000 |
| 7¾% Series due (June 1) 2003 | 29,976 | 29,976 |
| 7¾% Pollution Control Series due (January 1) 2005 | 6,500 | 6,500 |
| 6¾% Pollution Control Series due (December 1) 2006 | 2,500 | 2,500 |
| 12¾% Series due (January 1) 2010 | 63,750 | 63,750 |
| 11¾% Pollution Control Series due (May 1) 2011 | 39,000 | 39,000 |
| 10½% Pollution Control Series B due (July 15) 2012 | 850 | — |
| Adjustable Rate Pollution Control Series A due (April 15) 2014 (7¼% Until 4-15-87) | 18,200 | — |
| 10½% Pollution Control Series C due (July 15) 2014 | 23,150 | — |
| Total | 372,571 | 356,371 |
| Debentures: | | |
| 5¼% Sinking Fund Debentures due (February 1) 1996 | 2,267 | 2,267 |
| 7¼% Sinking Fund Debentures due (May 1) 1998 | 2,619 | 2,619 |
| Total | 4,886 | 4,886 |
| Notes—Variable Rate Notes due (April 30) 1986 | 45,000 | 45,000 |
| Unamortized Premium and Discount—Net | 5 | 9 |
| Total | 422,462 | 406,266 |
| Deduct Long Term Debt due within one year | 10,000 | 26,000 |
| Total | \$412,462 | \$380,266 |

Deposits in sinking funds for retirement of debentures are required on February 1 of each year through 1995 for the 5¼% debentures, and on May 1 of each year through 1997 for the 7¼% debentures in amounts in each case sufficient to redeem \$100,000 principal amount plus, at the election of the Company, up to an additional \$100,000 principal amount in each year. At December 31, 1984 the Company had reacquired and cancelled \$1,333,000 and \$1,181,000 principal amount of the 5¼% and 7¼% debentures, respectively, toward its requirements for 1985 and subsequent periods.

A sinking fund requirement of \$3,000,000 each year relative to the 12¾% First Mortgage Bonds begins in 1986 and continues through 2009. At December 31, 1984 the Company had reacquired and cancelled \$11,250,000 principal amount of the 12¾% Series toward its requirements for 1986 and subsequent periods. Current sinking fund requirements of \$850,000 in connection with certain First Mortgage Bonds outstanding, are being satisfied by certification of property additions as provided for in the related mortgage indentures.

During 1983 and 1982 the Company reacquired, at amounts at or below par value, \$11,250,000 and \$9,209,000 respectively, principal amount of First Mortgage Bonds. These reacquisitions resulted in a loss in 1983, and a gain in 1982, both net of federal income taxes and expenses, of \$8,000 and \$1,816,000, respectively.

NOTE 10. SHORT TERM DEBT AND COMPENSATING BALANCES

As of December 31, 1984, the Company had bank lines of credit available for use of \$115,000,000. The Company is required, with respect to \$18,000,000 of these credit lines, to maintain average compensating balances of \$630,000. These compensating balances are maintained in demand

The aggregate amount of debt maturities in addition to sinking fund requirements of all long term debt outstanding at December 31, 1984 are \$10,000,000 in 1985, \$45,000,000 in 1986, \$10,000,000 in 1987 and 1988 and \$2,775,000 in 1989.

deposits which are not legally restricted. The Company is in compliance with such compensating balance arrangements. With respect to the remaining available credit lines, the Company pays commitment fees (currently 1/4%) which aggregated \$242,000 for 1984, \$269,000 for 1983 and \$390,000 for 1982. The Company had no outstanding short term debt at December 31, 1984, 1983 or 1982. Additional information regarding short term debt follows:

| (Thousands of Dollars) | 1984 | 1983 | 1982 |
|--|----------|----------|----------|
| For the year ended— | | | |
| Maximum amount of total short term debt at any month-end: | | | |
| Commercial Paper | \$35,000 | \$50,000 | \$22,000 |
| Notes Payable to Banks | \$ — | \$ 7,000 | \$ 3,000 |
| Average amount of short term debt (based on daily outstanding balances): | | | |
| Commercial Paper | \$17,519 | \$23,954 | \$10,550 |
| Notes Payable to Banks | \$ 301 | \$ 2,567 | \$ 4,497 |
| Weighted daily average interest rates on short term debt: | | | |
| Commercial Paper | 10.6% | 9.0% | 12.8% |
| Notes Payable to Banks | 9.2% | 9.3% | 13.7% |

NOTE 11. COMMITMENTS AND CONTINGENCIES

Construction Program—Total construction expenditures for 1985 are estimated at approximately \$92,000,000, which includes \$30,009,000 for jointly-owned facilities. Current commitments for the construction of major production and transmission facilities amount to approximately \$24,000,000 of which it is estimated approximately \$13,000,000 will be expended in 1985. These amounts exclude allowance for funds used during construction.

Nuclear Insurance Programs—The Company is a member of certain insurance programs which provide coverage for property damage to members' nuclear generating plants. Facilities at the Peach Bottom and Salem Stations are insured against property damage losses up to \$10 billion per site under these programs.

The Company is also a member of an insurance program which provides insurance coverage for the cost of replacement power during prolonged outages of nuclear units caused by certain specific conditions. Under the property and replacement power insurance programs, the Company could be assessed retrospective premiums in the event the insurers' losses exceed their reserves. As of

December 31, 1984, the maximum amount of retrospective premiums the Company could be assessed for losses during the current policy year was \$6.6 million under these programs.

In the event of a nuclear incident at any of the facilities covered by the federal government's third-party liability indemnification program, the Company could be assessed up to \$15 million per incident, but not more than \$30 million in a calendar year, in the event more than one incident is experienced.

Purchase Power Agreements—The Company has a five-year agreement expiring May 31, 1985, with Delmarva Power & Light Company for the purchase of 50 MW of power from coal-fired Indian River Unit No. 4. The Company also has an arrangement for a limited term purchase of energy and capacity from Allegheny Power System which is effective for 1985 and subject to annual extensions. The Company also has agreements to purchase certain capacity and energy output from units of Pennsylvania Power & Light Company.

Hope Creek Cost Containment—In July 1983 the BPU approved an Agreement between the Company, Public Service Electric & Gas Company, the New Jersey Department

NOTES (continued)

of Energy (DOE) and the New Jersey Department of the Public Advocate (PA) which establishes an incentive program to contain the continuing construction costs of Hope Creek Unit No. 1, which is currently 92% complete and scheduled for completion in 1986. Under the Agreement, if the final cost of the facility is less than \$3.55 billion, the Company's shareholders will share in the savings. On the other hand, if the final cost of the unit exceeds \$3.7952 billion, the Company will be penalized by not being able to earn a return on the entire amount of the cost overrun. As a part of this Agreement, the DOE and the PA have agreed not to challenge the need for the unit in which the Company has a 5% ownership interest.

Nuclear Plant Outages—Salem Units 1 and 2, which are operated by Public Service Electric & Gas Company, experienced outages in 1984 which are subject to review and have contributed to the Company's Deferred Energy Costs. The Company cannot predict what action, if any, may be ultimately taken by the BPU with respect to the Company's replacement energy costs associated with these outages. The Company does not expect the final outcome to have a material adverse effect on its results of operations or financial position.

Due to generic problems with certain boiling water reactors, Philadelphia Electric Company (PE), the operator, found it necessary in 1983 to make temporary piping repairs to both Peach Bottom units. In late April 1984, Peach Bottom Unit 2 was removed from service for refueling and piping system replacement. PE has advised the Company that Unit 2 will not return to service until May 1985. The Company has also been advised by PE that Peach Bottom 3 is scheduled for a similar refueling and possible piping repair outage in 1987.

Nuclear Fuel—The Company's contractual liability to purchase nuclear fuel from Pearl Fuel Corporation for Salem and Hope Creek Generating Stations as of December 31, 1984 was approximately \$32,000,000. Under certain conditions of termination, the Company will be required to purchase all nuclear fuel then existing at a price which will allow Pearl Fuel Corporation to recover its net investment costs. Nuclear fuel requirements for Peach Bottom Generating Station are being provided by the operating company through a fuel purchase contract. The Company is responsible for payment of its share of fuel consumed and related operating costs and interest expense. These costs are included in fuel expense.

NOTE 12. LEASES

The Company has certain obligations which, in accordance with criteria established by the Financial Accounting Standards Board (FASB), are capital leases, but are accounted for as operating leases in accordance with the ratemaking treatment. An accounting standard issued by the FASB in December 1982 requires that the Company record such leases on its balance sheet by 1987. Recording capital leases would not have a material effect on assets or liabilities, and would not affect income, since the total amortization of the leased assets and the interest on the lease obligation would equal the rental expense currently allowed for ratemaking purposes.

Rentals charged to operating expenses were as follows:

| (Thousands of Dollars) | 1984 | 1983 | 1982 |
|------------------------|----------|----------|----------|
| Fuel | \$ 8,457 | \$ 6,364 | \$ 6,090 |
| Other | 4,759 | 5,268 | 5,940 |
| Total | \$13,216 | \$11,632 | \$12,030 |

The future minimum rental commitments under all non-cancelable lease agreements are not significant.

NOTE 13. SUPPLEMENTARY INCOME STATEMENT INFORMATION

Operating expenses include taxes and other items not separately identified in the Statement of Income as follows:

| Year Ended December 31 | 1984 | 1983 | 1982 |
|--|----------|----------|----------|
| (Thousands of Dollars) | | | |
| Taxes Other Than Federal Income Taxes: | | | |
| State Gross Receipts and Franchise Taxes | \$60,769 | \$55,324 | \$58,064 |
| Real and Personal Property Taxes | 1,698 | 1,947 | 1,633 |
| Payroll Taxes—Federal and State | 3,209 | 2,755 | 2,455 |
| Miscellaneous State and Local Taxes | 1,747 | 1,638 | (1,604) |
| Total | \$67,423 | \$61,664 | \$60,548 |
| Maintenance Expense | \$39,247 | \$35,066 | \$30,313 |

Charges to income for royalties and advertising are less than 1% of gross revenue.

NOTE 14. QUARTERLY FINANCIAL RESULTS (UNAUDITED)

Quarterly financial data which reflect all adjustments, which consist of only normal recurring accruals, necessary in the opinion of the Company for a fair presentation of such amounts are as follows:

| Quarter | Operating Revenues | Operating Income | Income | Earnings For Common Stock | Earnings Per Share |
|----------------------|--------------------|------------------|-------------------------|---------------------------|---------------------------|
| Thousands of Dollars | | | | | |
| 1984 | | | | | |
| 1st | \$133,649 | \$21,527 | \$15,360 | \$13,588 | \$.78 |
| 2nd | 125,073 | 18,448 | 11,431 | 9,660 | .55 |
| 3rd | 163,929 | 36,275 | 28,330 | 26,586 | 1.51 |
| 4th | 126,880 | 15,141 | 8,156 | 6,475 | .36 |
| | \$549,531 | \$91,391 | \$63,277 | \$56,309 | \$3.20 |
| 1983 | | | | | |
| 1st | \$121,977 | \$21,469 | \$14,526 | \$12,705 | \$.76 |
| 2nd | 119,476 | 18,640 | 11,874 | 10,057 | .60 |
| 3rd | 157,450 | 37,356 | 30,597 | 28,808 | 1.70 |
| 4th | 118,239 | 15,637 | 9,155 | 7,381 | .43 |
| | \$517,142 | \$93,102 | \$66,152 | \$58,951 | \$3.48 ⁽¹⁾ |
| 1982 | | | | | |
| 1st | \$128,259 | \$13,875 | \$ 7,191 ⁽²⁾ | \$ 5,337 ⁽²⁾ | \$.37 ⁽²⁾ |
| 2nd | 103,044 | 14,464 | 8,521 | 6,668 | .46 |
| 3rd | 115,794 | 22,080 | 13,788 | 11,938 | .81 |
| 4th | 97,081 | 12,351 | 5,629 | 3,818 | .23 |
| | \$444,178 | \$62,770 | \$35,129 ⁽²⁾ | \$27,761 ⁽²⁾ | \$1.84 ^{(1) (2)} |

(1) The individual quarters may not add to the total due to the increasing average number of Common shares outstanding at the end of each quarter.

(2) Results for 1982 do not include the cumulative effect on net income and earnings for common stock of \$13,926,000 (net of tax) or on earnings per share of \$92 (\$96 based on average shares outstanding in the first quarter) of a 1982 accounting change to record unbilled revenues.

The revenues of the Company are subject to seasonal fluctuations due to increased sales and higher residential rates during the summer months.

SUPPLEMENTARY INFORMATION CONCERNING THE EFFECTS OF CHANGING PRICES (Unaudited)

The following supplementary information about the effects of changing prices is calculated by adjusting the financial data for changes in specific prices of the components of the Company's utility plant by applying the Handy-Whitman Index of Public Utility Construction Costs to historical cost by vintage years, reflecting the current cost of replacing resources actually used in the Company's operations.

STATEMENT OF INCOME FROM CONTINUING OPERATIONS ADJUSTED FOR CHANGING PRICES

Year Ended December 31, 1984

(In Average 1984 Dollars)

| Results of Operations: (Thousands of Dollars) | Historical | At Current Cost |
|--|------------|--------------------|
| Operating Revenues | \$549,531 | \$549,531 |
| Operating Expenses: | | |
| Operation and Maintenance Expenses | 378,595 | 378,595 |
| Depreciation and Amortization Expense | 38,318 | 83,613 |
| Federal Income Tax Expense | 41,227 | 41,227 |
| Other | 28,114 | 28,114 |
| Income from Continuing Operations | \$ 63,277 | \$ 17,982 |

Depreciation and amortization expense expressed in current cost amounts were determined using the rates and methods used for computing book depreciation and amortization applied to utility plant balances re-expressed in terms of current costs.

Operating revenues and expenses, other than depreciation and amortization, were incurred ratably during the year and are, in effect, stated in average 1984 dollars. Income taxes were not adjusted because the present tax laws do not allow a deduction for depreciation and amortization adjusted for the impact of inflation. Therefore, the Company's effective tax rate rises from 39.8% under the historical cost basis to 74.6% under current cost basis.

This supplementary information should not be used to assess the probability of future cash flows when existing utility plant is replaced. The estimates do not reflect the effects of the regulatory process nor the specific plans of the Company for the replacement or modernization of utility plant. A meaningful estimate of the estimated level of future capital expenditures is set forth on page 18 of the annual report.

Current Year Effect of Increased Price Levels:

Thousands of Dollars

| | |
|--|----------|
| Increase in General Price Levels on Utility Plant Held | \$70,606 |
| Increases in Specific Prices on Utility Plant Held | 13,721 |
| Excess of Increase in General Price Levels Over Increases in Specific Prices | \$56,885 |

At December 31, 1984 the cost of utility plant, net of accumulated depreciation was \$1,789,709,000 on a current cost basis, while historical cost was \$1,009,633,000. The accumulated provisions for depreciation and amortization under the current cost method was estimated for each major class of utility plant (production, transmission, distribution and general plant) by multiplying the respective cost data by a percentage representing the expired life of existing facilities of each class at December 31, 1984.

Fuel inventories, the cost of fossil fuels used in generation, have not been restated from their historical cost. New Jersey regulation controls fuel costs, through the operation of a levelized energy clause, such that recovery is ultimately limited to actual cost. For this reason fuel inventories are effectively monetary assets.

Net Utility Plant Costs Recoverable:

Under rate making prescribed by the regulatory commissions to which the Company is subject, only the historical cost of utility plant is recoverable in revenues as depreciation. Therefore, the excess of the cost of utility plant stated in terms of current cost over the historical cost of plant is not presently recoverable. Due to this feature, the value of utility plant and its effect on income from continuing operation adjusted for changing prices must be considered in terms of its net recoverable cost which is historical cost. While the rate making process gives no recognition to the current cost of replacing utility plant, based on past practices the Company believes it will be allowed to earn on the increased cost of its net investment when replacement of facilities actually occurs.

Current Year Decline in Purchasing Power of Net Amounts Owed:

The current year decline in purchasing power of net amounts owed was \$30,612,000. During a period of inflation, holders of monetary assets such as cash and receivables suffer a loss of general purchasing power while holders of monetary liabilities, generally long term debt, experience a gain because debt will be repaid in dollars having less purchasing power. The Company's gain from the decline in purchasing power of its net amounts owed is primarily attributable to the substantial amount of debt and cumulative preferred stock subject to mandatory redemption which has been used to finance utility plant. This gain, however, should not be considered as providing funds to the Company, since the Company is limited under rate making procedure to the recovery only of its embedded cost of debt.

FIVE-YEAR COMPARISON OF SELECTED FINANCIAL DATA INCLUDING UNAUDITED SUPPLEMENTARY DATA ADJUSTED FOR CHANGING PRICES

Thousands of Dollars Except Per Share Amounts—Current Cost Amounts Expressed in 1980 Dollars

| Years Ended December 31 | 1984 | 1983 | 1982 | 1981 | 1980 |
|--|-------------|-------------|-------------|-------------|------------|
| Operating Revenue | | | | | |
| —historical | \$ 549,531 | \$ 517,142 | \$ 444,178 | \$ 469,683 | \$ 358,391 |
| —trended in 1980 dollars | 435,811 | 427,573 | 378,925 | 425,542 | 358,391 |
| Income from Continuing Operations | | | | | |
| —historical | \$ 63,277 | \$ 66,152 | \$ 49,055 | \$ 46,988 | \$ 38,538 |
| —at current cost ^(a) | 14,261 | 17,981 | 3,447 | 6,929 | 5,544 |
| Income from Continuing Operations per Share of Common Stock ^(b) | | | | | |
| —historical | \$ 3.20 | \$ 3.48 | \$ 2.76 | \$ 3.03 | \$ 2.62 |
| —at current cost | 1.13 | .72 | (.19) | .01 | (.03) |
| Effective Income Tax Rate | | | | | |
| —historical | 39.8% | 42.6% | 35.5% | 36.8% | 33.8% |
| —current cost basis | 74.6 | 85.8 | 102.1 | 92.7 | 90.9 |
| Excess of Increases in General Price Levels Over Increases in Specific Prices ^(a) | \$ 45,113 | \$ 263 | \$ (6,092) | \$ (22,835) | \$ 43,557 |
| Decline in Purchasing Power of Amount Owed ^(a) | \$ 24,277 | \$ 15,355 | \$ 18,484 | \$ 35,853 | \$ 45,017 |
| Net Assets at Year End | | | | | |
| —historical | \$ 474,217 | \$ 448,894 | \$ 414,834 | \$ 338,846 | \$ 324,127 |
| —trended in average 1980 dollars | 369,901 | 365,031 | 350,140 | 297,077 | 309,576 |
| Net Income as a Percent of Operating Revenue ^(b) | | | | | |
| —historical | 11.51% | 12.79% | 11.04% | 10.00% | 10.75% |
| —trended in 1980 dollars | 9.13 | 10.58 | 9.42 | 9.06 | 10.75 |
| Earned Rate of Return on Shareholders' Equity | | | | | |
| —historical | 13.02% | 14.49% | 11.20% | 12.21% | 11.62% |
| —trended in 1980 dollars | 10.33 | 11.98 | 9.55 | 11.07 | 11.62 |
| Total Assets at Year End | | | | | |
| —historical | \$1,220,503 | \$1,139,978 | \$1,077,969 | \$1,013,789 | \$ 879,795 |
| Long Term Debt and Cumulative Preferred Stock Subject to Mandatory Redemption | | | | | |
| —historical | \$ 473,462 | \$ 459,366 | \$ 462,470 | \$ 447,389 | \$ 394,288 |
| Dividends Declared per Share of Common Stock | | | | | |
| —historical | \$ 2.45 | \$ 2.32 | \$ 2.24 | \$ 2.08 | \$ 1.93 |
| —trended in 1980 dollars | 1.94 | 1.92 | 1.91 | 1.88 | 1.93 |
| Market Price per Common Share at Year End | | | | | |
| —historical | \$ 24.13 | \$ 23.25 | \$ 20.75 | \$ 17.25 | \$ 15.75 |
| —trended in 1980 dollars | 19.13 | 19.22 | 17.71 | 15.62 | 15.75 |
| Average Consumer Price Index | 311.2 | 298.5 | 289.3 | 272.4 | 246.8 |
| Certain comparative per share data trended in average 1984 dollars (without adjustment of earnings for the pro forma effects of inflation on depreciation amounts) are as follows: | | | | | |
| Earnings ^(b) | \$ 3.20 | \$ 3.62 | \$ 2.97 | \$ 3.46 | \$ 3.30 |
| Dividends Declared | 2.45 | 2.42 | 2.41 | 2.38 | 2.43 |
| Market Price (Year End) | 24.13 | 24.24 | 22.32 | 19.70 | 19.86 |

(a) These amounts will differ from those shown in Statement of Income From Continuing Operations Adjusted for Changing Prices because a different base year has been used in the data presented above (1980) and in the changing price information (1984) in order to illustrate the impact of changing prices in alternative forms.

(b) Income from Continuing Operations, Net Income and Earnings Per Share data for 1982 include the cumulative effect of change in accounting method.

INVESTOR INFORMATION

Where should I send inquiries concerning my investment in Atlantic City Electric Company?

The Company staffs an Investor Records Department which serves as recordkeeping agent and dividend disbursing agent for Common and Preferred Stocks and also as Transfer Agent for Common Stock. Correspondence concerning such matters as the replacement of dividend checks, address changes, transfer of Common Stock certificates, Dividend Reinvestment and Stock Purchase Plan inquiries or any general information about the Company should be addressed to:

Atlantic City Electric Company
Investor Records Department
P.O. Box 1334, 1199 Black Horse Pike
Pleasantville, New Jersey 08232

Telephone (609) 645-4506 or (609) 645-4507

Mr. M. R. Meyer, Secretary, is the Corporate Officer responsible for all investor services—Mr. R. E. Moeller is Manager of Investor Services and Mrs. M. T. Lindsay is Supervisor of Shareholder Recordkeeping.

Morgan Guaranty Trust Company of New York also serves as Transfer Agent for Common Stock and Preferred Stock. Transfer requests and requests to replace lost or stolen stock certificates should be addressed to:

Morgan Guaranty Trust Company of New York
30 West Broadway
New York, New York 10015

Does the Company have a Dividend Reinvestment and Stock Purchase Plan?

Yes. The Plan allows shareholders and employees to automatically invest their cash dividends and/or optional cash payments in shares of the Company's Common Stock.

Holders of record of Common Stock interested in enrolling in the Plan should contact the Investor Records Department. See our address above.

Where is the Company's stock listed?

Common Stock and 5 $\frac{7}{8}$ % Cumulative Convertible Preferred Stock are listed on the New York Stock Exchange. The Company's Common Stock is also listed on the Pacific and Philadelphia Stock Exchanges. The trading symbol of the Company's Common Stock is ATE; however, newspaper listings generally use AtCyEl.

The high and low sales prices of the Common Stock as reported in the Wall Street Journal as New York Stock Exchange—Composite Transactions for the periods indicated were as follows:

| | 1984 | | 1983 | |
|----------------|------------------|------------------|------------------|------------------|
| | High | Low | High | Low |
| First Quarter | 23 $\frac{1}{2}$ | 20 $\frac{1}{4}$ | 23 $\frac{1}{2}$ | 20 $\frac{3}{8}$ |
| Second Quarter | 21 $\frac{3}{8}$ | 19 $\frac{7}{8}$ | 23 $\frac{3}{8}$ | 20 $\frac{3}{4}$ |
| Third Quarter | 23 | 20 $\frac{3}{8}$ | 23 | 20 $\frac{3}{8}$ |
| Fourth Quarter | 25 | 22 $\frac{1}{2}$ | 25 $\frac{7}{8}$ | 22 $\frac{1}{2}$ |

Is additional information about the Company available?

The annual report to the Securities and Exchange Commission on Form 10-K and other reports containing financial data are available to shareholders. Specific requests should be addressed to Mr. M. R. Meyer, Secretary, or the Investor Records Department, at the address shown above.

Who is the trustee and interest paying agent for the Company's Bonds and Debentures?

First Mortgage Bond recordkeeping and interest disbursing are performed by Irving Trust Company, One Wall Street, New York, New York 10015. Debenture services are performed by First Fidelity Bank, N.A., 765 Broad Street, Newark, New Jersey 07101.

When are dividends paid?

The proposed record dates and payable dates for upcoming dividends on Common Stock are as follows:

| Record Dates | Payable Dates |
|--------------------|------------------|
| March 21, 1985 | April 15, 1985 |
| June 20, 1985 | July 15, 1985 |
| September 19, 1985 | October 15, 1985 |
| December 19, 1985 | January 15, 1986 |

The following table indicates dividends paid in 1984 and 1983 on Common Stock:

| | Dividends Paid Per Share | |
|----------------|--------------------------|--------|
| | 1984 | 1983 |
| First Quarter | \$.59 | \$.57 |
| Second Quarter | \$.59 | \$.57 |
| Third Quarter | \$.62 | \$.57 |
| Fourth Quarter | \$.62 | \$.59 |
| Annual Total | \$2.42 | \$2.30 |

Dividends paid on Common Stock in 1984 were fully taxable.

STATISTICAL REVIEW 1984-1974

| | 1984 | 1983 | 1982 | 1981 |
|--|-------------|-------------|-------------|-------------|
| Facilities for Service | | | | |
| Total Utility Plant (Thousands) | \$1,309,670 | \$1,226,165 | \$1,153,321 | \$1,064,928 |
| Gross Additions to Utility Plant (Thousands) | \$ 95,388 | \$ 83,673 | \$ 126,893 | \$ 123,318 |
| Pole Miles of Transmission and Distribution Lines | 6,958 | 6,925 | 6,918 | 6,910 |
| Generating Capacity (Kilowatts) (a) (b) | 1,594,200 | 1,594,200 | 1,531,200 | 1,524,600 |
| Maximum Utility System Demand-Kw | 1,298,800 | 1,346,700 | 1,264,200 | 1,263,800 |
| Capacity Reserve at Time of Peak (% of Instal. Gen.) | 18.5% | 15.5% | 17.4% | 17.1% |
| Energy Supply (Thousands of Kwh): | | | | |
| Net Generation | 6,237,724 | 5,913,196 | 5,676,118 | 5,302,023 |
| Purchased and Interchanged—Net | 393,175 | 579,488 | 466,667 | 946,241 |
| Total System Load | 6,630,899 | 6,492,684 | 6,142,785 | 6,248,264 |
| Electric Sales (Thousands of Kwh) | | | | |
| Residential | 2,646,813 | 2,545,351 | 2,415,292 | 2,480,225 |
| Commercial | 2,150,464 | 2,019,468 | 1,894,535 | 1,849,863 |
| Industrial | 1,197,392 | 1,225,637 | 1,218,520 | 1,279,724 |
| All Others | 59,122 | 60,978 | 63,770 | 65,555 |
| Total | 6,053,791 | 5,851,434 | 5,592,117 | 5,675,367 |
| Residential Electric Service (Average per Customer) | | | | |
| Amount of Electricity used during the year (Kwh) | 7,866 | 7,715 | 7,444 | 7,751 |
| Amount paid for a year's service | \$ 783.47 | \$ 735.66 | \$ 644.77 | \$ 670.66 |
| Price per Kilowatt-hour | 9.96¢ | 9.54¢ | 8.66¢ | 8.65¢ |
| Customer Data (Average) | | | | |
| Residential With Electric Heating | 65,261 | 62,272 | 59,319 | 56,100 |
| Residential Without Electric Heating | 271,207 | 267,642 | 265,124 | 263,904 |
| Total Residential | 336,468 | 329,914 | 324,443 | 320,004 |
| Commercial | 43,615 | 43,152 | 42,885 | 43,219 |
| Industrial | 1,015 | 1,021 | 1,018 | 1,032 |
| Other | 544 | 549 | 627 | 634 |
| Total Customers | 381,642 | 374,636 | 368,973 | 364,889 |
| Total Service Locations | 407,277 | 398,526 | 391,989 | 386,046 |
| Population Served | 1,112,000 | 1,092,000 | 1,069,000 | 1,056,000 |
| Financial Data (Thousands of Dollars) | | | | |
| Energy Sales: | | | | |
| Residential | \$ 263,612 | \$ 242,705 | \$ 206,191 | \$ 214,614 |
| Commercial | 190,435 | 175,520 | 154,792 | 156,624 |
| Industrial | 79,123 | 76,109 | 71,255 | 82,908 |
| All Others | 10,405 | 10,133 | 9,255 | 9,700 |
| Total Energy Sales | 543,575 | 504,467 | 444,493 | 463,846 |
| Unbilled Revenues—Net | (1,340) | 5,671 | (6,795) | |
| Other Electric Revenue | 7,296 | 7,004 | 6,480 | 5,837 |
| Total | \$ 549,531 | \$ 517,142 | \$ 444,178 | \$ 469,683 |
| Investor Information | | | | |
| Earnings per Average Common Share | \$ 3.20 | \$ 3.48 | \$ 2.76(e) | \$ 3.03 |
| Average Number of Shares Outstanding (In Thousands) | 17,581 | 16,923 | 15,116 | 13,034 |
| Dividends Paid on Common Stock | \$ 2.42 | \$ 2.30 | \$ 2.20 | \$ 2.04 |
| Dividend Payout Ratio | 76% | 66% | 80% | 67% |
| Book Value Per Share (Year End) | \$ 24.27 | \$ 23.58 | \$ 22.45 | \$ 22.40 |
| Price Earnings Ratio (Year End) | 8 | 7 | 8 | 6 |
| Times Fixed Charges Earned (before income taxes) | 3.61 | 4.11 | 2.27(e) | 2.84 |
| Shareholders and Employees (Year End) | | | | |
| Common Shareholders | 47,446 | 48,299 | 48,790 | 48,424 |
| Employees | 2,012 | 1,995 | 2,022 | 2,035 |

(a) Excludes capacity allocated to a large industrial customer.

(b) Includes unit purchase of capacity under contracts with Delmarva Power & Light Company and Pennsylvania Power & Light Company, commencing in 1980 and 1983, respectively.

(c) Earnings calculation includes the cumulative effect of an accounting change. Financial ratio is computed excluding the cumulative effect.

| 1980 | 1979 | 1978 | 1977 | 1976 | 1975 | 1974 |
|------------|------------|------------|------------|------------|------------|------------|
| \$ 962,052 | \$ 870,075 | \$ 802,473 | \$ 753,269 | \$ 710,343 | \$ 675,617 | \$ 637,250 |
| \$ 97,330 | \$ 72,773 | \$ 58,073 | \$ 48,733 | \$ 41,702 | \$ 46,745 | \$ 71,200 |
| 6,879 | 6,831 | 6,786 | 6,735 | 6,696 | 6,645 | 6,580 |
| 1,434,700 | 1,384,700 | 1,414,700 | 1,414,700 | 1,334,700 | 1,334,700 | 1,278,700 |
| 1,261,700 | 1,192,600 | 1,177,400 | 1,176,000 | 1,030,300 | 1,069,400 | 1,004,400 |
| 12.1% | 13.9% | 16.7% | 16.9% | 22.8% | 19.9% | 21.5% |
| 5,533,178 | 5,397,338 | 5,625,988 | 5,293,019 | 4,918,906 | 4,715,357 | 4,651,334 |
| 643,106 | 464,143 | 130,037 | 224,169 | 324,196 | 190,852 | 229,197 |
| 6,176,284 | 5,861,481 | 5,756,025 | 5,517,188 | 5,243,102 | 4,906,209 | 4,880,531 |
| 2,514,738 | 2,411,732 | 2,377,202 | 2,221,250 | 2,070,766 | 1,938,724 | 1,882,560 |
| 1,769,208 | 1,580,384 | 1,586,097 | 1,478,559 | 1,392,029 | 1,346,216 | 1,298,858 |
| 1,286,205 | 1,255,304 | 1,250,636 | 1,220,260 | 1,143,170 | 1,036,755 | 1,136,935 |
| 63,753 | 60,799 | 60,705 | 58,866 | 57,667 | 56,465 | 57,477 |
| 5,633,904 | 5,308,219 | 5,274,640 | 4,978,935 | 4,663,632 | 4,378,160 | 4,375,830 |
| 8,003 | 7,849 | 7,951 | 7,653 | 7,320 | 7,018 | 6,982 |
| \$ 536.99 | \$ 439.92 | \$ 406.18 | \$ 378.36 | \$ 349.64 | \$ 329.25 | \$ 291.21 |
| 6.71c | 5.61c | 5.11c | 4.94c | 4.78c | 4.69c | 4.17c |
| 52,225 | 48,339 | 44,387 | 40,318 | 37,581 | 35,235 | 32,215 |
| 261,988 | 258,941 | 254,592 | 249,927 | 245,296 | 241,019 | 237,397 |
| 314,213 | 307,280 | 298,979 | 290,245 | 282,877 | 276,254 | 269,612 |
| 43,267 | 43,219 | 42,672 | 42,033 | 41,170 | 40,608 | 40,351 |
| 1,041 | 1,048 | 1,034 | 1,047 | 1,071 | 1,100 | 1,080 |
| 654 | 667 | 673 | 676 | 681 | 684 | 679 |
| 359,175 | 352,214 | 343,358 | 334,001 | 325,799 | 318,646 | 311,722 |
| 379,242 | 371,362 | 362,131 | 352,205 | 343,147 | 336,105 | 330,758 |
| 1,037,000 | 1,015,000 | 990,000 | 961,000 | 937,000 | 915,000 | 894,000 |
| \$ 168,733 | \$ 135,178 | \$ 121,440 | \$ 109,818 | \$ 98,904 | \$ 90,956 | \$ 78,512 |
| 115,973 | 88,819 | 80,539 | 73,354 | 66,354 | 63,544 | 55,713 |
| 60,512 | 47,590 | 42,185 | 40,885 | 36,438 | 34,974 | 33,565 |
| 7,836 | 6,624 | 5,973 | 5,630 | 5,406 | 4,881 | 4,207 |
| 353,054 | 278,211 | 250,137 | 229,687 | 207,102 | 194,355 | 171,997 |
| 5,337 | 4,895 | 4,921 | 5,308 | 4,925 | 4,724 | 4,614 |
| \$ 358,391 | \$ 283,106 | \$ 255,058 | \$ 234,995 | \$ 212,027 | \$ 199,079 | \$ 176,611 |
| \$ 2.62 | \$ 2.36 | \$ 2.21 | \$ 2.06 | \$ 2.60 | \$ 2.41 | \$ 2.54 |
| 12,372 | 11,980 | 10,791 | 10,630 | 9,747 | 9,490 | 8,973 |
| \$ 1.90 | \$ 1.765 | \$ 1.67 | \$ 1.62 | \$ 1.56 | \$ 1.51 | \$ 1.50 |
| 73% | 75% | 76% | 79% | 60% | 63% | 59% |
| \$ 22.22 | \$ 21.63 | \$ 21.27 | \$ 20.71 | \$ 20.25 | \$ 19.34 | \$ 18.45 |
| 6 | 7 | 8 | 11 | 9 | 7 | 5 |
| 3.03 | 3.62 | 3.62 | 3.17 | 3.14 | 2.88 | 2.33 |
| 47,762 | 48,194 | 44,490 | 43,326 | 42,516 | 39,232 | 39,054 |
| 1,968 | 1,903 | 1,797 | 1,739 | 1,714 | 1,741 | 1,811 |

This Annual Report has been prepared for the purpose of providing general and statistical information concerning the Company and not in connection with any sale, offer for sale or solicitation of an offer to buy any securities.

BOARD OF DIRECTORS



The Board of Directors tour the new System Operations facility. Seated: (foreground), J.D. Feehan, (left to right), E.D. Huggard, M. Holden, Jr., G.A. Hale. Standing: E.S. Daniel, I.K. Kessler, J.M. Miner, R.M. Dicke, J.M. Galvin, Jr., M.H. McWhinney.

ELEANOR S. DANIEL
Self-employed. Vice President and Director of several real estate corporations.

RICHARD M. DICKE
Counselor-at-law. Partner of the law firm of Simpson Thacher & Bartlett.

JOHN D. FEEHAN
Chairman of the Board and Chief Executive Officer of the Company.

JOS. MICHAEL GALVIN, JR.
President and Chief Executive Officer of Salem County Memorial Hospital.

GERALD A. HALE
President of Hale Resources, Inc., an industrial/natural resources investment and management company.

MATTHEW HOLDEN, JR.
Professor of Government and Foreign Affairs, University of Virginia.

E. DOUGLAS HUGGARD
President and Chief Operating Officer of the Company.

IRVING K. KESSLER
Retired. Formerly Executive Vice President, RCA Corporation.

MADELINE H. McWHINNEY
President of Dale, Elliott & Company, a management consulting firm to the banking industry.

JOHN M. MINER
Senior Vice President of Crocker National Bank.

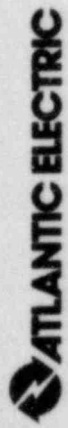
DIRECTOR COMMITTEES

| | E.S. DANIEL | R.M. DICKE | J.D. FEEHAN | J.M. GALVIN, JR. | G.A. HALE | M. HOLDEN, JR. | E.D. HUGGARD | L.K. KESSLER | M.H. MCWHINNEY | J.M. MINER |
|---|----------------|---------------|----------------|---------------------|--------------|-------------------|-----------------|-----------------|-------------------|---------------|
| Audit | | | | ● | | ● | | ● | | ○ |
| Corporate Development | | | ■ | | ○ | ● | ■ | ● | | ● |
| Energy, Operations & Research | | ● | ■ | ● | ● | ● | ■ | ○ | ● | |
| Finance | ● | ● | ■ | | ● | | ■ | | ● | ○ |
| Pension & Insurance | ● | ○ | ■ | | | ● | ■ | | | ● |
| Personnel | ● | ● | ■ | ○ | ● | | ■ | ● | | |
| Shareholder, Community & Government Relations | ○ | | ■ | ● | | ● | ■ | | ● | |

- Committee Chairman
 ● Committee Membership
 ■ Ex Officio Membership

CORPORATE OFFICERS

| | YEARS OF SERVICE | | YEARS OF SERVICE |
|---|---------------------|---|---------------------|
| John D. Feehan <i>Chairman of the Board and Chief Executive Officer</i> | 32 | John F. Born <i>Vice President—Electric Operations</i> | 32 |
| E. Douglas Huggard <i>President and Chief Operating Officer</i> | 29 | Lance E. Cooper <i>Vice President—Control</i> | 2 |
| Jerrold L. Jacobs <i>Senior Vice President— Operations and Engineering</i> | 23 | Thomas E. Freeman <i>Vice President—Human Resources</i> | 4 |
| Michael A. Jarrett <i>Senior Vice President— Corporate Services</i> | 9 | Meredith I. Harlacher, Jr. <i>Vice President—Engineering</i> | 19 |
| Brian A. Parent <i>Senior Vice President— Planning and Rates</i> | 17 | Henry C. Schwemm, Jr. <i>Vice President—Production</i> | 15 |
| J. G. Salomone <i>Senior Vice President— Finance and Treasurer</i> | 8 | Joseph T. Kelly, Jr. <i>Assistant Vice President— Operations</i> | 34 |
| David V. Boney <i>Vice President—Customer and Community Services</i> | 30 | Martin R. Meyer <i>Secretary and Assistant Treasurer</i> | 36 |
| | | J. David McCann <i>Assistant Treasurer and Assistant Secretary</i> | 12 |



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