

DONALD NORCROSS
FIRST DISTRICT NEW JERSEY

www.house.gov/norcross
NJCD1@mail.house.gov

Congress of the United States
House of Representatives
Washington, DC 20515-3001

PLEASE REPLY TO:

- ☐ 1531 LONGWORTH BUILDING
WASHINGTON, DC 20515
(202) 225-6501 PHONE
(202) 225-6583 FAX
- ☐ 10 MELROSE AVENUE, SUITE 210
CHERRY HILL, NJ 08003
(856) 427-7000 PHONE
(856) 427-4109 FAX

May 19, 2015

Maureen Wylie, Chief Financial Officer
Nuclear Regulatory Commission
Washington, DC 20555-0001

Dear Ms. Wylie:

Norman Kanefsky, one of our constituents, reached out to our office about his company GLOWS Corp. He has sent your office a proposal for his company's services. Please review the information that he provided you and give it fair consideration.

If you have any questions, please don't hesitate to contact my office.

Sincerely,



Donald Norcross
Member of Congress

DONALD NORCROSS
FIRST DISTRICT NEW JERSEY

www.house.gov/norcross
NJCD1@mail.house.gov

Congress of the United States
House of Representatives
Washington, DC 20515-3001

PLEASE REPLY TO:

- ☐ 1531 LONGWORTH BUILDING
WASHINGTON, DC 20515
(202) 225-6501 PHONE
(202) 225-6583 FAX
- ☐ 10 MELROSE AVENUE, SUITE 210
CHERRY HILL, NJ 08003
(856) 427-7000 PHONE
(856) 427-4109 FAX

May 19, 2015

Mary Muessle, Deputy Chief Financial Officer
Nuclear Regulatory Commission
Washington, DC 20555-0001

Dear Ms. Muessle:

Norman Kanefsky, one of our constituents, reached out to our office about his company GLOWS Corp. He has sent your office a proposal for his company's services. Please review the information that he provided you and give it fair consideration.

If you have any questions, please don't hesitate to contact my office.

Sincerely,



Donald Norcross
Member of Congress

Muessle, Mary

From: customerservice@glowscorp.com
Sent: Thursday, May 14, 2015 4:57 PM
Subject: This is an important message for CFO Council Members
Attachments: PCard6users.doc

This is an important message for CFO Council Members.

There is much concern about the need for training of the federal financial workforce, as well as the development of the next wave of skilled managers.

Although there are many conferences, webinars and seminars that deal with subjects related to financial management, we are presenting to the CFO Council Members courses that will provide staff with content that will improve the skills needed to perform their daily duties.

For example:

- The GLOWS Core Financial Accounting Course is the only course in existence that is compliant with the government's Software Capabilities Verification (SCV) test administered to software vendors
- GLOWS Courses are based on Federal Regulations, Requirements and Pronouncements, including:
 - Chief Financial Officers Act (CFO Act) of 1990
 - Government Performance and Results Act (GPRA) of 1993
 - Government Management Reform Act (GMRA) of 1994
 - Federal Financial Management Improvement Act (FFMIA) of 1996
 - OMB Circular 127
- Conforms to FASAB and FASB requirements

Accreditations:

- The GLOWS Federal Financial Management Training Series comprise a series of courses that are online, self-study, 24/7 availability.
- The courses are all NASBA and QAS approved for CPE credits.
- The courses all comply with SCORM Technology, today's standard.
- Textbooks are optionally available in pdf or print
- The courses were exclusively certified by the American Institute of Certified Public Accountants as part of a Marketing Agreement.
- The courses have been aligned with the DoD Certification Program in the areas of Accounting, Finance, Budgeting & Funding, and Auditing with more courses currently under review.
- The courses are the only training product that provides a pre-test version, in addition to the normal courseware. The pre-test version allows the testing of the student on

the final examination before allowing access to the course. Once the test is complete, the grades are stored for comparison with the test grades after the course is taken. A Proof of Concept done with the CFO office at USDA proved very interesting. Staff was hand chosen to participate. In every case, the participants failed the test, then took the course and passed the same test. This proved the value of the training.

Our Proposal

We are offering a substantial discount valid through May 31, 2015. The GLOWS Core Financial Accounting Course, listed as \$1,180, or a total of \$7,080 for 6 students, will be discounted 60% for the CFO Council members. This will provide 24 CPE credits for each of the 6 students. The discounted price of \$2,832 will be an easy purchase using any major credit card.

Attached is a Government P Card that just needs your agency and purchase information.

Thank you for your consideration. We look forward to helping develop your next generation of financial executives.

NORMAN KANEFSKY, CPA CGMA

President

GLOWS Corp

923 Haddonfield Rd.

Suite 300

Cherry Hill, New Jersey 08002

215-925-3700





GLOWS® Core Financial Accounting Courses
Continuing Professional Education Credit
Introductory Course & Curriculum Testing Certifications

Government P Card Order Form

Prepared for:

Contractor:

GLOWS Corp.
923 Haddonfield Rd.
Suite 300
Cherry Hill, NJ 08002
215-925-3700 (Phone)
856-667-2596 (Fax)

GLOWS® Core Financial Accounting Courses
Continuing Professional Education Credit
Introductory Course & Curriculum Testing Certifications
Federal Government P Card Order Form

Item	Qty	Course	Description	Unit Price	Total Price
1	6	CPE.C.001	GLOWS Core Financial Accounting Course - 24 NASBA CPE Credits - Online, Self-Study Accounting Course - Includes: 1 Year access, 1 user each	\$1,180.00	\$7,080.00
Fed Government Purchase Price:					\$7,080.00
Fed Government Spot Discount:					(\$4,248.00)
Fed Government Total Price:					<u>\$2,832.00</u>

Federal Core Financial Accounting Courses and the CPE are a proprietary software & internet training curriculum systems. The proposed courses and testing will be available for one (1) calendar year only. Use of the Handbook is unlimited. USDA will receive a Spot Discount for this program based on 100+ pricing even though the USDA may purchase these in smaller groups IN FY2013.

All components listed are certified for use with your existing Internet connections within the hosting environment already in place from GLOWS Corp.

GOVT. IMPACT CREDIT CARD AUTHORIZATION

FAX BACK TO: (215) 686-8487

Credit Card Type: _____

Credit Card Number: _____

Exp. Date: _____

Purchase Date: _____

Authorized Signature: _____

Contractor:

GLOWS Corp.

923 Haddonfield Rd., Suite 300

Cherry Hill, NJ 08002

215-925-3700 (Phone)

856-667-2596 (Fax)