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7 PACIFIC GAS AND ELECTRIC COMPANY

8  
9 UNITED STATES BANKRUPTCY COURT  
10 NORTHERN DISTRICT OF CALIFORNIA  
11 SAN FRANCISCO DIVISION

12 In re

13 PACIFIC GAS AND ELECTRIC  
COMPANY, a California Corporation,

14 Debtor.

15  
16 Federal I.D. No. 94-0742640

No. 01 30923 DM

Chapter 11 Case

Date: May 16, 2001

Time: 9:30 a.m.

Place: 235 Pine St., 22nd Floor  
San Francisco, California

HOWARD  
RICE  
NEMEROVSKI  
CANADY  
FALK  
& RABKIN  
A Professional Corporation

17  
18  
19 DECLARATION OF STEVEN J. MCCARTY IN SUPPORT OF  
20 DEBTOR'S MOTION FOR AUTHORITY TO HONOR ITS  
21 OBLIGATIONS FOR PUBLIC PURPOSE PROGRAMS

22 I, Steven J. McCarty, declare as follows:

23 1. I am the Director of the Customer Energy Management Department of  
24 Pacific Gas and Electric Company ("Debtor" or "PG&E"), a position I have held since  
25 September 1, 1999. I am responsible for the implementation of Debtor's Energy Efficiency  
26 and Low-Income Energy Efficiency programs. I make this declaration in support of the  
27 Debtor's Memorandum of Points and Authorities in Support of Debtor's Emergency Motion  
28 for Authority to Honor Its Obligations for Public Purpose Programs. This Declaration is  
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Adopted  
Kids Oge Mail Center

1 based on my personal knowledge of the Debtor's Public Purpose Programs. If called as a  
2 witness, I could and would testify competently to the facts stated herein.

3 The Public Purpose Programs

4 2. PG&E has been offering ratepayer-funded energy efficiency and low-  
5 income energy efficiency programs to its customers since at least 1976. (PG&E's low-  
6 income energy efficiency program hereinafter is referred to as the "Low-Income Energy  
7 Efficiency Program," PG&E's energy efficiency programs other than the Low Income  
8 Energy Efficiency Program hereinafter are referred to as the "regular Energy Efficiency  
9 Programs," and PG&E's Low-Income Energy Efficiency Program and regular Energy  
10 Efficiency Programs hereinafter are collectively referred to as the "Energy Efficiency  
11 Programs.") The Energy Efficiency Programs have always been designed to provide  
12 financial incentives to individuals, businesses, vendors, retailers, wholesale distributors or  
13 manufacturers to install, sell or manufacture more efficient energy-using equipment than  
14 customers would normally install in the absence of the program. The Energy Efficiency  
15 Programs also are intended to educate consumers about the benefits of purchasing energy  
16 efficient equipment and using energy-conserving practices. The objective has always been  
17 that if cost-effective energy efficiency products are used, less of our scarce energy resources  
18 will be depleted, to the benefit of both society and the purchaser of the energy-saving  
19 equipment. Today, with the high cost and looming shortages of energy, energy efficiency is  
20 more important and more cost-effective than ever.

21 3. The Low-Income Energy Efficiency Program installs energy efficiency  
22 measures in the homes of qualified low-income households, at no charge to the participant.  
23 The Low-Income Energy Efficiency Programs are authorized by Section 2790 of the Public  
24 Utilities Code. In addition to educating the participants about energy efficiency and saving  
25 energy, the Low-Income Energy Efficiency Program is also designed to reduce hardships  
26 and increase comfort in the participating low income homes.

27 4. Prior to 1997, the California Public Utilities Commission ("CPUC")  
28 authorized the Energy Efficiency Programs and the funding levels associated with the  
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1 programs. The portion of the funds received from customers' bills that were allocated to the  
2 Energy Efficiency Programs were debited to the balancing accounts established for the  
3 programs, and the costs of the programs were credited to the accounts. In this particular  
4 instances, the balancing accounts were used as an administrative convenience to assure  
5 PG&E and the CPUC that the funds authorized for the programs were spent only on the  
6 programs. Approximately every three years, PG&E would submit an accounting of the  
7 status of the balancing accounts, and propose whether any overcollections in the account at  
8 that time should be carried over to future Energy Efficiency Programs or refunded to  
9 PG&E's ratepayers. Also during the same period prior to 1997, PG&E conducted certain  
10 research and development activities (the "Research and Development Program") that were  
11 subject to the same balancing account and refund/carryover treatment.

12           5. In 1996, in order to ensure that the funds for Public Purpose Programs "are  
13 not commingled with other revenues," the California Legislature enacted Sections 381 and  
14 382 of the Public Utilities Code that established a separate electric rate "component" or  
15 surcharge for what the Legislature termed "Public Purpose Programs," encompassing  
16 mandated Low-Income Energy Efficiency Programs, regular Energy Efficiency Programs,  
17 Research and Development Programs, and Renewable Energy Generation Programs. This  
18 Public Purpose Programs surcharge applied and continues to apply to all customers. Section  
19 381(c) requires PG&E to "collect and spend" the funds in accordance with the statute. In a  
20 decision issued in February 1997, the CPUC ordered the funding levels for the Public  
21 Purpose Programs to be funded at the minimum levels set forth in Sections 381 and 382,  
22 which was consistent with funding in previous years. Decision 97-02-014, 70 CPUC 2d 774.  
23 The funding levels have not changed since that time.

24           6. Subsections 381(c)(1) and (3) specifically require PG&E to fund the regular  
25 *electric* Energy Efficiency Programs at an amount not less than \$106 million per year,  
26 Research and Development Programs at \$30 million per year, and Renewable Energy  
27 Generation Programs at \$48 million per year. Section 381(c) requires these expenditures  
28 through the year 2001. The Legislature has extended these requirements for additional years,

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1 however. See Public Utilities Code Section 399.8, effective January 1, 2001. The \$30  
2 million for Research and Development Programs and \$48 million for Renewable Energy  
3 Generation Programs are required to be collected by PG&E from ratepayers and transferred  
4 quarterly to the California Energy Commission (CEC), which is responsible for  
5 implementing the programs for those two areas. PG&E's electric Low-Income Energy  
6 Efficiency Program is currently funded at approximately \$14 million per year.<sup>1</sup>

7           7. Natural gas regular Energy Efficiency Programs, Low-Income Energy  
8 Efficiency Programs, and Research and Development Programs, which have also been  
9 ongoing since at least 1976, also became subject to a separate surcharge in customer rates  
10 when Sections 890-900 of the Public Utilities Code became effective on January 1, 2001.  
11 For the *natural gas* programs, PG&E is required to surcharge and collect the specified Public  
12 Purpose Programs revenues and submit the amounts collected to the State Board of  
13 Equalization at the end of each quarter, which then distributes the money in accordance with  
14 allocations determined by the CPUC. For 2001, PG&E is collecting \$17.1 million in natural  
15 gas revenues for regular Energy Efficiency Programs, \$15 million for natural gas Low-  
16 Income Energy Efficiency Programs, and \$1.9 million for gas Research and Development  
17 Programs, all of which are also consistent with funding in past years.

18           8. Since the California Energy Commission administers the Research and  
19 Development Program and the Renewable Energy Generation Program, it determines the  
20 budget and parameters for those programs. Each year, PG&E submits filings to the CPUC  
21 for approval of both electric and natural gas regular Energy Efficiency and Low-Income  
22 Energy Efficiency Programs and expenditures for the coming fiscal year. PG&E's 2001  
23 Energy Efficiency Programs application, which requested approval of a total Energy  
24 Efficiency Programs budget of \$153.5 million for 2001 (including both gas and electric  
25

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26 <sup>1</sup>The California Alternative Rates for Energy Program, required by Section 739.1 of the Public Utilities Code,  
27 offers a 15% discount on energy costs for qualifying low-income customers. Since it takes the form of a discount, there  
28 is no explicit funding level for this program, other than the costs of administering the program. Instead, PG&E receives  
less revenue from the participating customers.

1 energy efficiency and conservation programs, plus money collected in previous years but not  
2 yet spent), was approved by the CPUC on January 31, 2001. PG&E's 2001 Low-Income  
3 Energy Efficiency Programs were approved through the end of 2001 in a decision adopted in  
4 July 2000. All of the payments that PG&E seeks authority to make, therefore, will be made  
5 pursuant to Energy Efficiency Programs required by the Public Utilities Code and  
6 specifically analyzed and approved by the CPUC.

7 9. Under the legislation imposing the surcharge, PG&E has a statutory  
8 obligation to "collect and spend" the funds enumerated for the Public Purpose Programs,  
9 including the Energy Efficiency, Research and Development and Renewable Energy  
10 Generation Programs. As such, PG&E is required to pass through to the beneficiaries of the  
11 Public Purpose Programs the funds specifically collected and allocated for the programs.  
12 The funds for the programs have been consistently funded for years and specifically  
13 earmarked for the intended programs, with no discretion for PG&E to apply the funds to  
14 other purposes.

15 10. Section 381(a) of the Public Utilities Code also requires each relevant utility  
16 to identify a separate rate component for the Public Purpose Programs. Accordingly, since  
17 early 1998, after allowing an approximately one-year period to conform PG&E's  
18 billing/invoicing systems and software to reflect the mandates of the legislation imposing the  
19 nonbypassable surcharge for Public Purpose Programs, all monthly bills to PG&E's  
20 approximately 4.7 million customers have reflected the surcharge as a separate line item  
21 entitled "Public Purpose Programs" in the account detail portion of the bill, which surcharge  
22 is computed based on a fixed charge per kilowatt-hour consistent with the legislation.

23 11. PG&E seeks to honor its obligations pursuant to its various specific Energy  
24 Efficiency Programs, as well as the passthrough of the Research and Development and  
25 Renewable Energy Generation funds to the CEC. This includes various payments by PG&E  
26 in connection with the pre-petition period, i.e., paying an estimated \$37.1 million in invoices  
27 to Energy Efficiency Programs vendors and contractors who supplied goods and services  
28 pre-petition, as well as paying the pre-petition portion of the passthrough to the CEC of the

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1 Research and Development and Renewable Energy Generation funds. Because of the energy  
2 crisis that precipitated this bankruptcy filing, both PG&E and the energy efficiency  
3 community have been working particularly hard on getting as much of the Energy Efficiency  
4 Programs results in place prior to this summer's electric peaks. As a result, an extraordinary  
5 amount of work had been completed but not yet paid for and/or invoiced at the time of the  
6 bankruptcy filing.

7 The Programs

8 12. PG&E has implemented a number of programs that provide rebates to  
9 consumers, vendors, designers and others in an effort to encourage use of energy efficient  
10 products. In 2000, PG&E paid approximately \$22 million in rebates and vouchers pursuant  
11 to these programs. PG&E estimates that it currently owes approximately \$22.8 million to  
12 customers, retailers and others pursuant to rebate and voucher applications mailed pre-  
13 petition in 2001, and another approximately \$3 million in contractual payments to vendors  
14 and customers who have already installed the energy-saving measures that form the basis for  
15 the obligations. PG&E has received invoices, which are now unpaid, of approximately \$14.4  
16 million for these programs, and estimates that another \$11.5 million of work performed prior  
17 to the date of the bankruptcy filing, but not yet invoiced, remains to be invoiced to PG&E.

18 13. The following are some salient examples of these rebate/incentive  
19 programs:

20 A. Comfort Home. This program provides a financial incentive to  
21 residential builders and homebuyers for the installation of energy-efficient systems in new  
22 homes. Builders qualify for rebates by building specific features that save homeowners up to  
23 25% in energy costs each month in comparison to standard new homes. Each home must  
24 feature high efficiency air conditioning, a tightly sealed duct system, and a natural gas range  
25 and dryer stub. Bonus payments are given for energy efficient window upgrades. PG&E  
26 also provides financial incentives to third party consulting firms who assist PG&E to market  
27 this program to residential builders.

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1                   B. ENERGY STAR™ Showcase Homes. This program provides financial  
2 incentives for builders who construct homes that comply with the U.S. Department of  
3 Energy's ENERGY STAR™<sup>2</sup> standards for new homes.

4                   C. Savings By Design. This program provides financial incentives to  
5 designers who complete high-performance commercial building design, construction and  
6 retrofit. PG&E also offers design assistance and analysis through this program.

7                   D. Residential Appliance Rebates. This rebate programs offers direct  
8 customer rebates for ENERGY STAR™ qualified clothes washers, dishwashers, room air  
9 conditions, portable evaporative coolers, and refrigerators.

10                  E. 1-2-3 Cashback. This new residential rebate program was designed to  
11 make home improvements as easy as possible for customers. The program includes energy  
12 efficiency measures such as whole house fans, advanced whole house evaporative coolers,  
13 high performance dual-paned windows and ENERGY STAR™ programmable thermostats.

14                  F. Residential Contractor Program. This program helps customers reduce  
15 the cost of installing energy-efficient products and contracting for energy-saving services in  
16 their homes. PG&E provides customers with vouchers that may be given to participating  
17 contractors in partial payment for such installations as high-performance windows,  
18 programmable thermostats, insulation, ENERGY STAR™ central air conditioners, water  
19 heaters, and furnaces and heat pumps. The vouchers may also be used for such services as  
20 duct testing and sealing. Eligible contractors then submit the vouchers to PG&E for  
21 reimbursement.

22                  G. Standard Performance Contracts. This program provides financial  
23 incentives to large and small businesses and third parties that implement energy efficient  
24 measures that result in verified energy savings. The program pays up to \$2.0 million per  
25 corporate parent and \$500,000 per site for verified energy savings and demand reduction.

26 \_\_\_\_\_  
27 <sup>2</sup>ENERGY STAR™ is a trademark designed by the Department of Energy to assist consumers in choosing energy-  
28 efficient appliances and energy systems. The trademark allows consumers to make environmentally sound choices  
without having to educate themselves regarding the technical elements contributing to efficiency.

1 Additional incentives are given to those measures that produce peak demand reductions.

2 H. Express Efficiency Programs. The Express Efficiency Program  
3 provides cash rebates to encourage customers to plan, finance and install new energy-saving  
4 equipment. Consumers, retailers and wholesale distributors are each eligible to receive  
5 rebates under this program of up to \$25,000. Motor Express Efficiency provides rebates to  
6 approved distributors of energy efficient motors. Heating, Ventilating and Air Conditioning  
7 (HVAC) Express Efficiency provides rebates of \$5 per ton to approved distributors of  
8 energy-efficient air conditioning package units.

9 I. Power Savings Partners. In the mid-1990's, the CPUC authorized  
10 PG&E to conduct bids for energy efficiency vendors and customers to bid on the provision  
11 of energy efficiency resources. The bids were conducted and contracts signed, which have  
12 now been largely completed. Payment under the contracts was for verified, delivered energy  
13 savings, which are paid over a multi-year period as the energy-saving measures are  
14 determined to remain in place and operating. Payments are due this year and each of the  
15 next several years under these contracts.

16 14. PG&E also incurs obligations to third-party administrators for its rebate  
17 programs. PG&E's Marketing Processing Center, for example, supports the rebate programs  
18 by performing such services as tracking rebate applications and payments, compiling a  
19 database for the programs, responding to requests for information, and verifying that  
20 applicants have implemented the energy saving measures. Last year, PG&E expended  
21 approximately \$1.2 million for these third-party services. PG&E estimates that the total pre-  
22 petition obligation in 2001 to these administrators amounts to approximately \$200,000.

23 15. In addition, PG&E outsources some of its rebate programs to vendors.  
24 Under this type of arrangement, a vendor will market and pay rebates for approved energy  
25 efficient products and then seek reimbursement from PG&E. Participating vendors  
26 sometimes receive additional incentive payments in exchange for these services. PG&E paid  
27 approximately \$14 million to reimburse and compensate vendors for the rebate programs  
28 they offered on PG&E's behalf in 2000. Finally, PG&E estimates that it currently owes over

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1 \$2.8 million on invoices received from San Diego Gas & Electric Company and Southern  
2 California Edison Company pursuant to co-funding agreements supporting statewide energy  
3 efficiency programs.

4 Professional Consulting Contracts

5 16. PG&E has implemented programs that provide professional consulting  
6 services to customers who desire to improve energy efficiency. The following noteworthy  
7 examples of some of these programs:

8 A. Energy Design Resources. This program provides design  
9 professionals with a readily available, integrated package of design performance tools,  
10 techniques, information, and educational resources facilitating the design and construction of  
11 energy efficient new buildings.

12 B. Industrial and Agricultural New Construction Program. This program  
13 provides industry-specific energy benchmarking studies to high-growth industries such as  
14 refrigerated warehousing, biotech, high tech, and wastewater treatment. The studies allow  
15 customers to identify and design new systems and facilities using the least energy and  
16 drawing the least demand over their useful lives.

17 C. Energy Design Success. This program offers design assistance to  
18 industrial and agricultural customers to promote the installation of premium-efficiency new  
19 equipment and systems. The program also teaches customers to reduce energy costs and  
20 demand through the proper operation and maintenance of such equipment.

21 17. Including support for these specific programs, PG&E has issued  
22 approximately 115 contract work authorizations for professional services in the technical,  
23 marketing, advertising and policy evaluation areas. Additional activities undertaken  
24 pursuant to these contracts include studies, classes, evaluations and consultations on energy  
25 efficient lighting, heating, thermal systems, refrigeration, rotating machinery, building codes  
26 and building energy simulations and modeling.

27 18. PG&E paid \$15 million pursuant to these and similar programs in fiscal year  
28 2000. PG&E estimates that it owes approximately \$4 million pursuant to these professional  
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1 consulting programs and contract work authorizations for services rendered pre-petition,  
2 including \$900,000 in invoices already received, and \$3.1 million in expected invoices for  
3 work performed prior to the filing of the bankruptcy petition.

#### 4 The Low-Income Energy Efficiency Program

5 19. Section 382 of the Public Utilities Code requires PG&E to fund energy  
6 efficiency programs targeting low-income<sup>3</sup> customers. In compliance with this mandate,  
7 PG&E is continuing a program that it began in 1978, which offers free weatherization to  
8 approximately 50,000 low-income homes per year. Weatherization may include the  
9 installation of attic insulation, door weather-stripping, showerheads, caulking, water heater  
10 blankets, compact fluorescent lights, faucet aerators, refrigerators and portable evaporative  
11 coolers, as well as minor home repairs and other measures. PG&E reimburses the  
12 contractors who perform marketing, education and installations under this program. In 2000,  
13 PG&E paid \$24.9 million for these programs, and still owes \$1 million in outstanding  
14 invoices for education, marketing and measure installations, and expects to receive an  
15 additional \$3.1 million in invoices for work performed prior to the filing of the bankruptcy  
16 petition.

17 20. A table summarizing PG&E's approximate outstanding obligations incurred  
18 pre-petition as part of the Energy Efficiency Programs is attached hereto as Exhibit A.

#### 19 The Energy Efficiency Programs Balancing Accounts

20 21. After the institution of the surcharge pursuant to the 1996 Legislation,  
21 PG&E established three separate balancing accounts for Energy Efficiency Programs funds  
22 to replace prior balancing accounts: the Energy Efficiency Balancing Account ("EEBA"),  
23 the Public Purpose Program Efficiency Balancing Account ("PPPEBA"), and the Public  
24 Purpose Program Low-Income Balancing Account ("PPPLIBA"). The EEBA is used to fund  
25 pre-1998 Energy Efficiency Programs.<sup>4</sup> The PPPLIBA funds post-1998, Low-Income

26 <sup>3</sup> "Low-income" is defined by the Public Utilities Commission as 150% of the federal poverty guidelines for  
27 most families and 200% of the federal poverty level for senior citizens and the disabled.

28 <sup>4</sup> Since the EEBA is used to pay outstanding commitments from pre-1998 programs as payment obligations come  
(continued . . . )

1 Energy Efficiency Programs, and the PPPEBA funds all of the other post-1998 regular  
2 Energy Efficiency Programs.

3 22. The Energy Efficiency Programs portion of PG&E's overall revenues are  
4 booked to either the PPPEBA or PPPLIBA, as appropriate, where the funds (plus  
5 accumulating interest) are held until used to pay energy efficiency costs. These particular  
6 accounts are used solely for Energy Efficiency Programs funds, and to ensure that the funds  
7 collected for these programs are expended solely on these programs. All Energy Efficiency  
8 Programs expenses are paid through these accounts. If PG&E does not spend all the money  
9 collected each year for these programs, the money is rolled over with interest from year to  
10 year to fund future Energy Efficiency Programs initiatives. PG&E is not permitted to use the  
11 funds in the balancing accounts for any purposes other than the express purposes of the  
12 accounts. Any unspent funds remaining in the accounts at the end of each year are carried  
13 forward for spending in a future year.

14 23. Currently, PG&E holds approximately \$260 million in its Energy Efficiency  
15 accounts to be held and used exclusively for Energy Efficiency Programs.

16  
17 I declare under penalty of perjury under the laws of the United States of America  
18 and the State of California that the foregoing is true and correct. Executed this 24th day of  
19 April, 2001, at San Francisco, California.

20  
21   
22 STEVEN J. McCARTY

23  
24  
25  
26  
27 ( . . . continued)  
28 due, no new money (other than interest on the balance in the account) is credited to this account. It is used only to pay old obligations.

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## EXHIBIT A

### Outstanding Pre-Petition Energy Efficiency Obligations

	<b>Received/ Unpaid Invoices (\$ millions)</b>	<b>Expected Invoices for Pre- Bankruptcy Goods and Services (\$ millions)</b>	<b>Total (\$ millions)</b>	<b>Description (\$ millions)</b>
Rebates and Contracts	\$14.4	\$11.5	\$25.9	Includes rebates to customers and vendors; payment to non-PG&E program implementers; re-imbursement for point-of-sale rebates; and payments to ESCOs and customers for savings delivered under contracts with PG&E.
Other	\$2.8	\$0.2	\$3.0	Includes payments due SCE and SDG&E under co-funding agreements and the Marketing Processing Center.
Consulting Services	\$0.9	\$3.1	\$4.0	Includes technical, marketing, advertising and evaluation support delivered by CWA master contracts.
Low Income	\$1.1	\$3.1	\$4.2	Includes payments to CBOs and other PG&E contractors that install low-income measures.
Total	19.2	\$17.9	\$37.1	